

THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR FEBRUARY 2019 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSES)			
MANUFACTURER	CATEGORY	FEB-19	SHARE
MERCEDES-BENZ SA	MCV	153	7.2%
	HCV	41	1.9%
	XHV	231	10.9%
	BUS	16	0.8%
MERCEDES-BENZ SA TOTAL		441	20.8%
VOLVO GROUP SOUTHERN AFRICA	MCV	0	0.0%
	HCV	50	2.4%
	XHV	331	15.6%
	BUS	1	0.0%
VOLVO TRUCKS TOTAL		382	18.1%
ISUZU MOTORS SA	MCV	169	8.0%
	HCV	84	4.0%
	XHV	18	0.9%
	BUS	0	0.0%
ISUZU MOTORS SA TOTAL		271	12.8%
TOYOTA HINO	MCV	142	6.7%
	HCV	79	3.7%
	XHV	27	1.3%
HINO TOTAL		248	11.7%
MAN	HCV	20	0.9%
	XHV	148	7.0%
	BUS	39	1.8%
MAN TOTAL		207	9.8%
SCANIA	XHV	119	5.6%
	BUS	6	0.3%
SCANIA TOTAL		125	5.9%
IVECO	MCV	69	3.3%
	HCV	1	0.0%
	XHV	19	0.9%
	BUS	6	0.3%
IVECO TOTAL		95	4.5%

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MANUFACTURER	CATEGORY	FEB-19	SHARE
TATA	MCV	33	1.6%
	HCV	35	1.7%
	XHV	19	0.9%
	BUS	3	0.1%
TATA TOTAL		90	4.3%
FAW	MCV	0	0.0%
	HCV	56	2.6%
	XHV	18	0.9%
FAW TOTAL		74	3.5%
POWERSTAR	MCV	1	0.0%
	HCV	14	0.7%
	XHV	35	1.7%
POWERSTAR TOTAL		50	2.4%
VOLKSWAGEN GROUP SA	MCV	42	2.0%
VOLKSWAGEN GROUP SA TOTAL		42	2.0%
BABCOCK	HCV	0	0.0%
	XHV	37	1.7%
BABCOCK TOTAL		37	1.7%
HYUNDAI MOTORS SA	MCV	21	1.0%
HYUNDAI TOTAL		21	1.0%
JMC	MCV	15	0.7%
JMC TOTAL		15	0.7%
VECV SOUTH AFRICA	MCV	9	0.4%
	HCV	2	0.1%
	XHV	0	0.0%
VECV TOTAL		11	0.5%
PCSA	MCV	4	0.2%
PCSA TOTAL		4	0.2%
FMC	MCV	3	0.1%
FMC TOTAL		3	0.1%
FCA SOUTH AFRICA	MCV	0	0.0%
FCA SOUTH AFRICA TOTAL		0	0.0%
GRAND TOTAL		2 116	100.0%

TOP 5 LIGHT COMMERCIAL VEHICLE MARKET BY TYPE FOR FEBRUARY 2019					
SEGMENT	TYPE	2019	SHARE	2018	SHARE
SUB ONE-TON	NISSAN NP200	1 999	14.2%	1 680	12.7%
	CHANGAN Star III	2	0.0%	6	0.0%
SUB ONE-TON TOTAL		2 001	14.2%	1 686	12.8%
ABOVE ONE-TON DCAB	FORD Ranger	1 847	13.1%	1 417	10.7%
	TOYOTA Hilux	1 384	9.8%	1 372	10.4%
	VW Amarok	495	3.5%	162	1.2%
	NISSAN NP300	442	3.1%	271	2.1%
	ISUZU D-MAX	372	2.6%	0	0.0%
ABOVE ONE-TON DCAB TOTAL		5 063	35.9%	4 074	30.9%
ABOVE ONE-TON SCAB	TOYOTA Hilux	1 556	11.0%	1 387	10.5%
	FORD Ranger	731	5.2%	836	6.3%
	ISUZU D-MAX	536	3.8%	0	0.0%
	NISSAN NP300	437	3.1%	619	4.7%
	HYUNDAI H100 Bakkie	297	2.1%	256	1.9%
ABOVE ONE-TON SCAB TOTAL		4 511	31.9%	4 747	36.0%

TOP 5 LIGHT COMMERCIAL VEHICLE MARKET BY TYPE FOR FEBRUARY 2019					
SEGMENT	TYPE	2019	SHARE	2018	SHARE
ABOVE ONE-TON XCAB	TOYOTA Hilux	564	4.0%	610	4.6%
	ISUZU D-MAX	83	0.6%	0	0.0%
	ISUZU KB	24	0.2%	76	0.6%
	TATA Xenon	0	0.0%	0	0.0%
ABOVE ONE-TON XCAB TOTAL		671	4.8%	686	5.2%
MINIBUS	TOYOTA Quantum	1 435	10.2%	1 296	9.8%
	VW Caddy	133	0.9%	137	1.0%
	NISSAN NV350 Taxi	24	0.2%	55	0.4%
	VW Transporter Cr-Bus	16	0.1%	26	0.2%
	FORD Tourneo Custom	14	0.1%	22	0.2%
	MINIBUS TOTAL		1 622	11.5%	1 536
PANEL VAN	VW Caddy	43	0.3%	71	0.5%
	TOYOTA Quantum	43	0.3%	65	0.5%
	FORD Transit Custom	26	0.2%	83	0.6%
	NISSAN NV200	23	0.2%	24	0.2%
	HYUNDAI H1	18	0.1%	11	0.1%
PANEL VAN TOTAL		254	1.8%	462	3.5%
GRAND TOTAL		14 122	100.0%	13 191	100.0%

South African Vehicle Sales Figures at the End of February 2019



The Toyota Avanza continues to dominate the local MPV market with the 359 units sold in February equating to almost half the total for the segment.



The Datsun Go continues to be the most successful model in terms of sales among Nissan passenger cars. In February Go sales amounted to 527 units in Nissan's total of 1 621 units.

TOP 5 PASSENGER CAR MARKET BY TYPE FOR FEBRUARY 2019					
SEGMENT	TYPE	2019	SHARE	2018	SHARE
ENTRY CARS	VW POLO Vivo Hatch/Sedan	2 692	10.0%	2 044	6.6%
	RENAULT Kwid	1 069	4.0%	582	1.9%
	HYUNDAI Grand i10	901	3.3%	1 008	3.2%
	TOYOTA Etios	660	2.4%	990	3.2%
	DATSUN GO	527	2.0%	583	1.9%
ENTRY CARS TOTAL		7 667	28.4%	7 565	24.3%
SUB-SMALL	VW Polo	1 605	5.9%	2 702	8.7%
	HYUNDAI i20	542	2.0%	493	1.6%
	SUZUKI Swift	480	1.8%	493	1.6%
	VW Polo Sedan	431	1.6%	143	0.5%
	TOYOTA Yaris	380	1.4%	557	1.8%
SUB-SMALL TOTAL		5 421	20.1%	7 079	22.7%
SMALL	TOYOTA Corolla Quest	715	2.6%	727	2.3%
	TOYOTA Corolla	532	2.0%	561	1.8%
	VW Golf 7	321	1.2%	451	1.4%
	NISSAN Almera	253	0.9%	344	1.1%
	MERCEDES A-Class	219	0.8%	181	0.6%
SMALL TOTAL		3 351	12.4%	4 384	14.1%
MEDIUM	MERCEDES C-Class	372	1.4%	541	1.7%
	BMW 3-Series	297	1.1%	506	1.6%
	AUDI A4	128	0.5%	113	0.4%
	BMW 4-Series	52	0.2%	72	0.2%
	MERCEDES AMG C	25	0.1%	25	0.1%
MEDIUM TOTAL		929	3.4%	1 301	4.2%
LARGE	BMW 5-Series	40	0.1%	26	0.1%
	MERCEDES E-Class	31	0.1%	53	0.2%
	AUDI A5 Coupe/ Cabriolet	30	0.1%	16	0.1%
	AUDI A5 Sportback	23	0.1%	25	0.1%
	MERCEDES AMG E	7	0.0%	5	0.0%
LARGE TOTAL		144	0.5%	164	0.5%

TOP 5 PASSENGER CAR MARKET BY TYPE FOR FEBRUARY 2019					
SEGMENT	TYPE	2019	SHARE	2018	SHARE
LUXURY	VOLVO S90	11	0.0%	3	0.0%
	BMW 7-Series	10	0.0%	13	0.0%
	PORSCHE Panamera	9	0.0%	8	0.0%
	BMW 8-Series	6	0.0%	0	0.0%
	MERCEDES AMG S	4	0.0%	5	0.0%
LUXURY TOTAL		51	0.2%	41	0.1%
MPV	TOYOTA Avanza	359	1.3%	379	1.2%
	HYUNDAI H1	88	0.3%	117	0.4%
	MERCEDES V-Class	75	0.3%	84	0.3%
	DATSUN GO+	65	0.2%	83	0.3%
	VW Caddy	40	0.1%	34	0.1%
MPV TOTAL		755	2.8%	917	2.9%
SUV	TOYOTA Fortuner	950	3.5%	1 006	3.2%
	VW Tiguan	516	1.9%	498	1.6%
	FORD Everest	471	1.7%	393	1.3%
	MAZDA CX-5	401	1.5%	363	1.2%
	TOYOTA RAV	332	1.2%	189	0.6%
SUV TOTAL		5 535	20.5%	5 791	18.6%
SPORT AND EXOTICS	FORD Mustang	18	0.1%	59	0.2%
	PORSCHE 911	17	0.1%	34	0.1%
	BMW 8-Series	16	0.1%	0	0.0%
	BENTLEY Continental	6	0.0%	2	0.0%
	PORSCHE Boxster	5	0.0%	6	0.0%
SPORT AND EXOTICS TOTAL		87	0.3%	213	0.7%
CROSSOVER	FORD EcoSport	456	1.7%	814	2.6%
	MAZDA CX-3	309	1.1%	333	1.1%
	HYUNDAI Creta	275	1.0%	443	1.4%
	TOYOTA RUSH	255	0.9%	0	0.0%
	NISSAN Qashqai	175	0.6%	278	0.9%
CROSSOVER TOTAL		3 050	11.3%	3 684	11.8%
GRAND TOTAL		26 990		31 139	

DISCLAIMER

- PLEASE NOTE
- Mercedes-Benz disaggregated sales volumes from October 2014 reflect estimates calculated from the aggregated volumes reported by MBSA. From Jan 2017 the disaggregated numbers are purified.
 - BMW is now reporting its sales in detail while Porsche is reporting disaggregated sales figures.
 - Split volumes are based on historical trends and forecasting techniques.

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR FEBRUARY 2019					
MANUFACTURER	TYPE	2019	SHARE	2018	SHARE
VOLKSWAGEN SA	VW Polo Vivo	2 692	10.0%	2 044	6.6%
	VW Polo	1 605	5.9%	2 702	8.7%
	VW Tiguan	516	1.9%	498	1.6%
	VW Polo Sedan	431	1.6%	143	0.5%
	VW Golf 7	321	1.2%	451	1.4%
VOLKSWAGEN GROUP SA TOTAL		6 764	25.1%	7 004	22.5%
TOYOTA	TOYOTA Fortuner	950	3.5%	1 006	3.2%
	TOYOTA Corolla Quest	715	2.6%	727	2.3%
	TOYOTA Etios	660	2.4%	990	3.2%
	TOYOTA Corolla	532	2.0%	561	1.8%
	TOYOTA Yaris	380	1.4%	557	1.8%
TOYOTA TOTAL		4 825	17.9%	4 965	15.9%
HYUNDAI AUTOMOTIVE SA	HYUNDAI Grand i10	901	3.3%	1008	3.2%
	HYUNDAI i20	542	2.0%	493	1.6%
	HYUNDAI Creta	275	1.0%	443	1.4%
	HYUNDAI Tucson	273	1.0%	450	1.4%
	HYUNDAI Accent	201	0.7%	150	0.5%
HYUNDAI TOTAL		2 473	9.2%	2 895	9.3%
RENAULT	RENAULT Kwid	1 069	4.0%	582	1.9%
	RENAULT Sandero II	332	1.2%	243	0.8%
	RENAULT Clio IV	194	0.7%	482	1.5%
	RENAULT Duster	186	0.7%	214	0.7%
	RENAULT Captur	118	0.4%	233	0.7%
RENAULT TOTAL		1 984	7.4%	1 756	5.6%
FORD MOTOR COMPANY	FORD Figo	493	1.8%	775	2.5%
	FORD Everest	471	1.7%	393	1.3%
	FORD EcoSport	456	1.7%	814	2.6%
	FORD Fiesta	339	1.3%	572	1.8%
	FORD Kuga	83	0.3%	94	0.3%
FMC TOTAL		1 862	6.9%	3 260	10.5%
NISSAN	DATSUN GO	527	2.0%	583	1.9%
	NISSAN Almera	253	0.9%	344	1.1%
	NISSAN X-Trail	197	0.7%	284	0.9%
	NISSAN Micra 5	182	0.7%	0	0.0%
	NISSAN Micra	178	0.7%	315	1.0%
NISSAN TOTAL		1 621	6.0%	1 952	6.3%
MERCEDES-BENZ SA	MERCEDES C-Class	376	1.4%	562	1.8%
	MERCEDES A-Class	219	0.8%	181	0.6%
	MERCEDES GLC	114	0.4%	257	0.8%
	MERCEDES CLA	111	0.4%	167	0.5%
	MERCEDES GLA	110	0.4%	115	0.4%
MERCEDES-BENZ SA TOTAL		1 207	4.5%	1 743	5.6%
BMW GROUP	BMW 3-Series	297	1.1%	506	1.6%
	BMW X3	156	0.6%	134	0.4%
	BMW X5	130	0.5%	89	0.3%
	BMW X1	79	0.3%	69	0.2%
	BMW X4	72	0.3%	14	0.0%
BMW GROUP TOTAL		1 193	4.4%	1 361	4.4%
MAZDA SA	MAZDA CX-5	401	1.5%	363	1.2%
	MAZDA CX-3	309	1.1%	333	1.1%
	MAZDA 2	222	0.8%	231	0.7%
	MAZDA 3	219	0.8%	243	0.8%
	MAZDA MX-5	2	0.0%	3	0.0%
MAZDA SA TOTAL		1 153	4.3%	1 173	3.8%
SUZUKI	SUZUKI Swift	480	1.8%	493	1.6%
	SUZUKI Celerio	133	0.5%	137	0.4%
	SUZUKI Ignis	120	0.4%	213	0.7%
	SUZUKI Dzire	93	0.3%	0	0.0%
	SUZUKI Vitara	67	0.2%	44	0.1%
SUZUKI TOTAL		987	3.7%	1 176	3.8%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR FEBRUARY 2019					
MANUFACTURER	TYPE	2019	SHARE	2018	SHARE
KIA SA	KIA Picanto	483	1.8%	686	2.2%
	KIA Rio	305	1.1%	438	1.4%
	KIA Sportage	111	0.4%	202	0.6%
	KIA Grand Sedona	26	0.1%	9	0.0%
	KIA Sorento	19	0.1%	6	0.0%
KIA TOTAL		945	3.5%	1 368	4.4%
HONDA	HONDA BR-V	113	0.4%	124	0.4%
	HONDA Jazz	90	0.3%	160	0.5%
	HONDA HR-V	79	0.3%	112	0.4%
	HONDA CR-V	68	0.3%	110	0.4%
	HONDA Amaze	46	0.2%	0	0.0%
HONDA TOTAL		476	1.8%	761	2.4%
JAGUAR LAND ROVER	L-R Range Rover Sport	81	0.3%	35	0.1%
	L-R Discovery Sport	55	0.2%	91	0.3%
	JAGUAR E-PACE	50	0.2%	32	0.1%
	L-R Discovery	46	0.2%	76	0.2%
	L-R Range Rover Velar	43	0.2%	88	0.3%
JAGUAR LAND ROVER TOTAL		342	1.3%	511	1.6%
MAHINDRA	MAHINDRA KUV	153	0.6%	39	0.1%
	MAHINDRA XUV	36	0.1%	46	0.1%
	MAHINDRA TUV	29	0.1%	44	0.1%
	MAHINDRA Scorpio	17	0.1%	27	0.1%
	MAHINDRA Thar	11	0.0%	14	0.0%
MAHINDRA TOTAL		246	0.9%	173	0.6%
VOLVO CARS	VOLVO XC60	82	0.3%	7	0.0%
	VOLVO XC40	29	0.1%	0	0.0%
	VOLVO V40	25	0.1%	25	0.1%
	VOLVO XC90	15	0.1%	44	0.1%
	VOLVO V40 CC	14	0.1%	14	0.0%
VOLVO CARS TOTAL		181	0.7%	105	0.3%
OPEL	OPEL Corsa	60	0.2%	70	0.2%
	OPEL Crossland X	32	0.1%	23	0.1%
	OPEL MOKKA X	24	0.1%	41	0.1%
	OPEL Astra Hatch	16	0.1%	28	0.1%
	OPEL Grandland X	14	0.1%	0	0.0%
OPEL TOTAL		151	0.6%	172	0.6%
MITSUBISHI MOTORS SA	MITSUBISHI Eclipse Cross	54	0.2%	0	0.0%
	MITSUBISHI Pajero Sport	44	0.2%	35	0.1%
	MITSUBISHI Pajero	20	0.1%	31	0.1%
	MITSUBISHI ASX	8	0.0%	48	0.2%
	MITSUBISHI Outlander	5	0.0%	5	0.0%
MITSUBISHI MOTORS SA TOTAL		131	0.5%	119	0.4%
PORSCHE	PORSCHE Cayenne	59	0.2%	30	0.1%
	PORSCHE Macan	39	0.1%	3	0.0%
	PORSCHE 911	17	0.1%	34	0.1%
	PORSCHE Panamera	9	0.0%	8	0.0%
	PORSCHE Boxster	5	0.0%	6	0.0%
PORSCHE TOTAL		130	0.5%	91	0.3%

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TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR FEBRUARY 2019					
MANUFACTURER	TYPE	2019	SHARE	2018	SHARE
FCA SOUTH AFRICA	FIAT 500	34	0.1%	31	0.1%
	JEEP Grand Cherokee	23	0.1%	27	0.1%
	FIAT Tipo	10	0.0%	11	0.0%
	JEEP Wrangler	8	0.0%	18	0.1%
	FIAT 500X	5	0.0%	7	0.0%
FIAT GROUP TOTAL		96	0.4%	147	0.5%
SUBARU	SUBARU Forester	40	0.1%	31	0.1%
	SUBARU XV	24	0.1%	37	0.1%
	SUBARU WRX	20	0.1%	4	0.0%
	SUBARU Outback	7	0.0%	27	0.1%
	SUBARU Impreza	0	0.0%	2	0.0%
SUBARU TOTAL		91	0.3%	101	0.3%
PCSA	PEUGEOT 3008	33	0.1%	30	0.1%
	PEUGEOT 208	15	0.1%	74	0.2%
	PEUGEOT 2008	5	0.0%	30	0.1%
	PEUGEOT 308	2	0.0%	0	0.0%
PCSA TOTAL		55	0.2%	134	0.4%
ISUZU MOTORS SOUTH AFRICA	ISUZU MU-X	31	0.1%	0	0.0%
ISUZU MOTORS SA TOTAL		31	0.1%	0	0.0%
JMC	LANDWIND X5	12	0.0%	9	0.0%
JMC TOTAL		12	0.0%	9	0.0%
GWM	GWM M4	11	0.0%	69	0.2%
	GWM H5	0	0.0%	14	0.0%
GWM TOTAL		11	0.0%	83	0.3%
LAMBORGHINI SOUTH AFRICA	LAMBORGHINI Urus	8	0.0%	0	0.0%
	LAMBORGHINI Aventador	2	0.0%	0	0.0%
LAMBORGHINI SA TOTAL		10	0.0%	0	0.0%
BENTLEY	BENTLEY Continental	6	0.0%	2	0.0%
	BENTLEY Bentayga	2	0.0%	2	0.0%
	BENTLEY Mulsanne	0	0.0%	1	0.0%
BENTLEY TOTAL		8	0.0%	5	0.0%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR FEBRUARY 2019					
MANUFACTURER	TYPE	2019	SHARE	2018	SHARE
MASERATI SOUTH AFRICA	MASERATI Levante	5	0.0%	6	0.0%
	MASERATI Ghibli	0	0.0%	5	0.0%
	MASERATI GranTurismo	0	0.0%	1	0.0%
MASERATI TOTAL		5	0.0%	12	0.0%
TATA	TATA Bolt	0	0.0%	45	0.1%
	TATA Indica Vista	0	0.0%	5	0.0%
	TATA Indica	0	0.0%	2	0.0%
TATA TOTAL		0	0.0%	52	0.2%
SCUDERIA SOUTH AFRICA	FERRARI 488 GTB	0	0.0%	1	0.0%
	FERRARI 488 Pista	0	0.0%	0	0.0%
	FERRARI Portofino	0	0.0%	0	0.0%
	FERRARI 812	0	0.0%	7	0.0%
	FERRARI 488 Spider	0	0.0%	3	0.0%
SCUDERIA TOTAL		0	0.0%	11	0.0%
GRAND TOTAL		26 990	100.0%	31 139	100.0%

TOP 5 SELLING PASSENGER CARS FOR FEBRUARY 2019		
TYPE	2019	2019 SHARE
VW Polo Vivo	2 692	10.0%
VW Polo	1 605	5.9%
RENAULT Kwid	1 069	4.0%
TOYOTA Fortuner	950	3.5%
HYUNDAI Grand i10	901	3.3%
		26 990

TOP 5 SELLING LIGHT COMMERCIAL VEHICLES FOR FEBRUARY 2019		
TYPE	2019	2019 SHARE
TOYOTA Hilux	3 504	24.8%
FORD Ranger	2 578	18.3%
NISSAN NP200	1 999	14.2%
TOYOTA Quantum	1 478	10.5%
ISUZU D-MAX	991	7.0%
		14 122



No, you won't find sales figures for these Haval SUVs on these lists, or even on the Lightstone list of sales by reporting companies. You will obviously have seen quite a few of these Havals from China on the road but the company, which also distributes GWM bakkies and their M4 SUV, declines to report sales figures for Haval although it does so for GWM. A query on Haval non-reporting addressed to Vaughan Swanepoel, responsible for PR and Marketing, received this response : "We look forward to sharing our figures with you when management decides the time is right."