

South African Vehicle Sales Figures at the End of July 2019

THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR JULY 2019 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSES)			
MANUFACTURER	CATEGORY	JUL-19	SHARE
VOLVO GROUP SOUTHERN AFRICA	MCV	0	0.0%
	HCV	100	3.7%
	XHV	449	16.4%
	BUS	8	0.3%
VOLVO TRUCKS TOTAL		557	20.4%
MERCEDES-BENZ SA	COMMERCIAL	479	17.5%
MERCEDES-BENZ SA TOTAL		479	17.5%
TOYOTA HINO	MCV	241	8.8%
	HCV	129	4.7%
	XHV	32	1.2%
HINO TOTAL		402	14.7%
ISUZU MOTORS SA	MCV	160	5.9%
	HCV	130	4.8%
	XHV	16	0.6%
	BUS	0	0.0%
ISUZU MOTORS SA TOTAL		306	11.2%
SCANIA	XHV	242	8.9%
	BUS	13	0.5%
SCANIA TOTAL		255	9.3%
MAN	HCV	3	0.1%
	XHV	156	5.7%
	BUS	44	1.6%
MAN TOTAL		203	7.4%
IVECO	MCV	86	3.1%
	HCV	2	0.1%
	XHV	16	0.6%
	BUS	20	0.7%
IVECO TOTAL		124	4.5%
TATA	MCV	39	1.4%
	HCV	47	1.7%
	XHV	21	0.8%
	BUS	3	0.1%
TATA TOTAL		110	4.0%
FAW	MCV	6	0.2%
	HCV	42	1.5%
	XHV	62	2.3%
FAW TOTAL		110	4.0%
VOLKSWAGEN GROUP SA	MCV	68	2.5%
VOLKSWAGEN GROUP SA TOTAL		68	2.5%
POWERSTAR	MCV	2	0.1%
	HCV	7	0.3%
	XHV	27	1.0%
POWERSTAR TOTAL		36	1.3%
BABCOCK	HCV	0	0.0%
	XHV	24	0.9%
BABCOCK TOTAL		24	0.9%
VECV SOUTH AFRICA	MCV	0	0.0%
	HCV	20	0.7%
	XHV	1	0.0%
VECV TOTAL		21	0.8%
HYUNDAI MOTORS SA	MCV	20	0.7%
HYUNDAI TOTAL		20	0.7%
JMC	MCV	8	0.3%
JMC TOTAL		8	0.3%
PCSA	MCV	5	0.2%
PCSA TOTAL		5	0.2%
FMC	MCV	4	0.1%
FMC TOTAL		4	0.1%
FCA SOUTH AFRICA	MCV	0	0.0%
FCA SOUTH AFRICA TOTAL		0	0.0%
GRAND TOTAL		2 732	100.0%

TOP 5 LIGHT COMMERCIAL VEHICLE MARKET BY TYPE FOR JULY 2019					
SEGMENT	TYPE	2019	SHARE	2018	SHARE
SUB ONE-TON	NISSAN NP200	1 730	12.5%	1 356	10.1%
	CHANGAN Star III	10	0.1%	6	0.0%
	SUZUKI Gypsy	3	0.0%	2	0.0%
SUB ONE-TON TOTAL		1 743	12.6%	1 364	10.1%
ABOVE ONE-TON DCAB	FORD Ranger	1 735	12.5%	1 757	13.1%
	TOYOTA Hilux	1 511	10.9%	1 691	12.6%
	ISUZU D-MAX	664	4.8%	0	0.0%
	NISSAN NP300	369	2.7%	498	3.7%
	VW Amarok	252	1.8%	270	2.0%
ABOVE ONE-TON DCAB TOTAL		5 035	36.3%	5 027	37.3%
ABOVE ONE-TON SCAB	TOYOTA Hilux	1 067	7.7%	1 103	8.2%
	ISUZU D-MAX	914	6.6%	0	0.0%
	NISSAN NP300	623	4.5%	566	4.2%
	MAHINDRA Scorpio Pik-Up	234	1.7%	208	1.5%
	FORD Ranger	216	1.6%	742	5.5%
ABOVE ONE-TON SCAB TOTAL		3 912	28.2%	4 243	31.5%
ABOVE ONE-TON XCAB	TOYOTA Hilux	418	3.0%	579	4.3%
	FORD Ranger	266	1.9%	0	0.0%
	ISUZU D-MAX	114	0.8%	0	0.0%
	ISUZU KB	0	0.0%	70	0.5%
ABOVE ONE-TON XCAB TOTAL		798	5.8%	649	4.8%
MINIBUS	Quantum	1 593	11.5%	1 422	10.6%
	VW Caddy	102	0.7%	112	0.8%
	NISSAN NV350 Taxi	77	0.6%	99	0.7%
	FORD Tourneo Custom	22	0.2%	16	0.1%
	VW Transporter Cr-Bus	18	0.1%	28	0.2%
MINIBUS TOTAL		1 812	13.1%	1 677	12.5%
PANEL VAN	VW Caddy	53	0.4%	60	0.4%
	TOYOTA Quantum	46	0.3%	38	0.3%
	OPEL Combo	32	0.2%	0	0.0%
	FORD Transit Custom	27	0.2%	14	0.1%
	TOYOTA Avanza	17	0.1%	14	0.1%
PANEL VAN TOTAL		252	1.8%	274	2.0%
NON REPORTERS	HAVAL MOTORS SA	188	1.4%	153	1.1%
	MERCEDES-BENZ SA	113	0.8%	74	0.5%
NON-REPORTERS TOTAL		301	2.2%	227	1.7%
GRAND TOTAL		13 853	100.0%	13 461	100.0%

TOP 5 PASSENGER CAR MARKET BY TYPE FOR JULY 2019					
SEGMENT	TYPE	2019	SHARE	2018	SHARE
ENTRY CARS	VW POLO Vivo Hatch/Sedan	2 621	8.9%	2 321	7.2%
	KIA Picanto	800	2.7%	893	2.8%
	RENAULT Kwid	768	2.6%	656	2.0%
	TOYOTA Etios	762	2.6%	830	2.6%
	HYUNDAI Grand i10	654	2.2%	1 141	3.6%
ENTRY CARS TOTAL		7 685	26.1%	7 958	24.8%
SUB-SMALL	VW Polo	2 076	7.0%	2 469	7.7%
	HYUNDAI i20	863	2.9%	651	2.0%
	SUZUKI Swift	635	2.2%	403	1.3%
	VW Polo Sedan	436	1.5%	348	1.1%
	TOYOTA Yaris	425	1.4%	974	3.0%
SUB-SMALL TOTAL		6 319	21.5%	7 204	22.4%
SMALL	TOYOTA Corolla Quest	608	2.1%	1 405	4.4%
	NISSAN Almera	466	1.6%	377	1.2%
	VW Golf 7	308	1.0%	329	1.0%
	TOYOTA Corolla	211	0.7%	614	1.9%
	AUDI A3 Sedan	121	0.4%	137	0.4%
SMALL TOTAL		2 534	8.6%	4 147	12.9%
MEDIUM	BMW 3-Series	456	1.5%	448	1.4%
	AUDI A4	180	0.6%	99	0.3%
	BMW 4-Series	38	0.1%	35	0.1%
	VW Arteon	15	0.1%	40	0.1%
	LEXUS ES	9	0.0%	6	0.0%
MEDIUM TOTAL		707	2.4%	652	2.0%
LARGE	AUDI A5 Sportback	32	0.1%	31	0.1%
	AUDI A5 Coupe/Cabriolet	24	0.1%	24	0.1%
	BMW 5-Series	21	0.1%	51	0.2%
	JAGUAR XF	7	0.0%	10	0.0%
	MASERATI Ghibli	2	0.0%	0	0.0%
LARGE TOTAL		87	0.3%	130	0.4%
LUXURY	BMW 7-Series	7	0.0%	6	0.0%
	BMW 8-Series	4	0.0%	0	0.0%
	VOLVO S90	3	0.0%	18	0.1%
	LEXUS LS	1	0.0%	0	0.0%
	JAGUAR XJ	1	0.0%	0	0.0%
LUXURY TOTAL		16	0.1%	30	0.1%

TOP 5 PASSENGER CAR MARKET BY TYPE FOR JULY 2019					
SEGMENT	TYPE	2019	SHARE	2018	SHARE
MPV	TOYOTA Avanza	518	1.8%	544	1.7%
	VW Kombi	156	0.5%	56	0.2%
	SUZUKI Ertiga	127	0.4%	59	0.2%
	HYUNDAI H1	71	0.2%	143	0.4%
	DATSUN GO+	63	0.2%	201	0.6%
	MPV TOTAL		1 010	3.4%	1 097
SUV	TOYOTA Fortuner	810	2.7%	1 006	3.1%
	VW Tiguan	595	2.0%	494	1.5%
	TOYOTA RAV	584	2.0%	949	3.0%
	HYUNDAI Tucson	356	1.2%	492	1.5%
	MAZDA CX-5	351	1.2%	372	1.2%
SUV TOTAL		5 501	18.7%	5 805	18.1%
SPORT AND EXOTICS	FORD Mustang	36	0.1%	80	0.2%
	TOYOTA Supra	26	0.1%	0	0.0%
	BMW Z4	13	0.0%	0	0.0%
	AUDI TT	8	0.0%	12	0.0%
	BMW 8-Series	7	0.0%	0	0.0%
SPORT AND EXOTICS TOTAL		118	0.4%	110	0.3%
CROSSOVER	FORD EcoSport	839	2.8%	575	1.8%
	MAZDA CX-3	354	1.2%	338	1.1%
	HYUNDAI Creta	252	0.9%	209	0.7%
	MAHINDRA KUV	223	0.8%	55	0.2%
	TOYOTA C-HR	199	0.7%	193	0.6%
CROSSOVER TOTAL		3 558	12.1%	3 406	10.6%
NON REPORTERS	MERCEDES-BENZ SA	945	3.2%	1404	4.4%
	HAVAL MOTORS SA	805	2.7%	58	0.2%
	PORSCHE	164	0.6%	85	0.3%
	LAMBORGHINI SOUTH AFRICA	1	0.0%	0	0.0%
	BENTLEY	7	0.0%	8	0.0%
NON REPORTERS TOTAL		1 922	6.5%	1 555	4.8%
GRAND TOTAL		29 457		32 094	



The latest, restyled and updated Ford Mustang has resulted in sales of this popular sports car climbing to 36 units in July.



The new Toyota Supra GR (Gazoo Racing) has arrived in South Africa and 26 found owners in South Africa in July.

DISCLAIMER

- PLEASE NOTE
- Mercedes-Benz (including Smart and Fuso), Haval, Lamborghini, Bentley and Porsche are all displayed as per aggregated total reported.
 - Mercedes-Benz South Africa Commercial Vehicle market splits are estimates.

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JULY 2019					
MANUFACTURER	TYPE	2019	SHARE	2018	SHARE
VOLKSWAGEN SA	VW Polo Vivo	2 621	8.9%	2 321	7.2%
	VW Polo	2 076	7.0%	2 469	7.7%
	VW Tiguan	595	2.0%	494	1.5%
	VW Polo Sedan	436	1.5%	348	1.1%
	VW Golf 7	308	1.0%	329	1.0%
VOLKSWAGEN GROUP SA TOTAL		7 088	24.1%	7 145	22.3%
TOYOTA	TOYOTA Fortuner	810	2.7%	1 006	3.1%
	TOYOTA Etios	762	2.6%	830	2.6%
	TOYOTA Corolla Quest	608	2.1%	1 405	4.4%
	TOYOTA RAV	584	2.0%	949	3.0%
	TOYOTA Avanza	518	1.8%	544	1.7%
TOYOTA TOTAL		4 739	16.1%	7 348	22.9%
HYUNDAI AUTOMOTIVE SA	HYUNDAI i20	863	2.9%	651	2.0%
	HYUNDAI Grand i10	654	2.2%	1 141	3.6%
	HYUNDAI Tucson	356	1.2%	492	1.5%
	HYUNDAI Creta	252	0.9%	209	0.7%
	HYUNDAI Accent	150	0.5%	94	0.3%
HYUNDAI TOTAL		2 532	8.6%	2 839	8.8%
RENAULT	RENAULT Kwid	768	2.6%	656	2.0%
	RENAULT Sandero II	581	2.0%	505	1.6%
	RENAULT Duster	287	1.0%	147	0.5%
	RENAULT Clio IV	229	0.8%	412	1.3%
	RENAULT Captur	98	0.3%	105	0.3%
RENAULT TOTAL		2 034	6.9%	1 825	5.7%
FMC	FORD EcoSport	839	2.8%	575	1.8%
	FORD Figo	523	1.8%	808	2.5%
	FORD Everest	258	0.9%	352	1.1%
	FORD Fiesta	257	0.9%	296	0.9%
	FORD Kuga	106	0.4%	123	0.4%
FMC TOTAL		2 019	6.9%	2 289	7.1%
NISSAN	DATSUN GO	548	1.9%	371	1.2%
	NISSAN Almera	466	1.6%	377	1.2%
	NISSAN X-Trail	297	1.0%	186	0.6%
	NISSAN Micra	198	0.7%	205	0.6%
	NISSAN Qashqai	103	0.3%	99	0.3%
NISSAN TOTAL		1 746	5.9%	1 680	5.2%
SUZUKI	SUZUKI Swift	635	2.2%	403	1.3%
	SUZUKI Celerio	255	0.9%	145	0.5%
	SUZUKI Ignis	164	0.6%	208	0.6%
	SUZUKI Ertiga	127	0.4%	59	0.2%
	SUZUKI Baleno	101	0.3%	96	0.3%
SUZUKI TOTAL		1 484	5.0%	1 197	3.7%
KIA SA	KIA Picanto	800	2.7%	893	2.8%
	KIA Rio	300	1.0%	303	0.9%
	KIA Sportage	250	0.8%	183	0.6%
	KIA Sorento	25	0.1%	5	0.0%
	KIA Grand Sedona	20	0.1%	35	0.1%
KIA TOTAL		1 395	4.7%	1 442	4.5%
BMW GROUP	BMW 3-Series	456	1.5%	448	1.4%
	BMW X5	140	0.5%	53	0.2%
	BMW X3	128	0.4%	314	1.0%
	BMW X1	95	0.3%	76	0.2%
	MINI Countryman	70	0.2%	54	0.2%
BMW GROUP TOTAL		1 284	4.4%	1 479	4.6%
MAZDA SA	MAZDA CX-3	354	1.2%	338	1.1%
	MAZDA CX-5	351	1.2%	372	1.2%
	MAZDA 2	213	0.7%	220	0.7%
	MAZDA 3	120	0.4%	268	0.8%
	MAZDA MX-5	1	0.0%	1	0.0%
MAZDA SA TOTAL		1 039	3.5%	1 199	3.7%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JULY 2019					
MANUFACTURER	TYPE	2019	SHARE	2018	SHARE
MERCEDES BENZ SA TOTAL		945	3.2%	1 404	4.4%
HAVAL MOTORS SA TOTAL		805	2.7%	58	0.2%
HONDA	HONDA BR-V	99	0.3%	163	0.5%
	HONDA Amaze	93	0.3%	0	0.0%
	HONDA HR-V	62	0.2%	83	0.3%
	HONDA Jazz	60	0.2%	105	0.3%
	HONDA CR-V	36	0.1%	58	0.2%
HONDA TOTAL		398	1.4%	579	1.8%
MAHINDRA	MAHINDRA KUV	223	0.8%	55	0.2%
	MAHINDRA XUV300	110	0.4%	0	0.0%
	MAHINDRA XUV500	24	0.1%	26	0.1%
	MAHINDRA Scorpio	16	0.1%	30	0.1%
	MAHINDRA TUV	14	0.0%	48	0.1%
MAHINDRA TOTAL		394	1.3%	172	0.5%
JAGUAR LAND ROVER	L-R Range Rover Sport	65	0.2%	91	0.3%
	L-R Range Rover Evoque	58	0.2%	24	0.1%
	JAGUAR E-PACE	49	0.2%	65	0.2%
	L-R Range Rover Velar	45	0.2%	43	0.1%
	L-R Discovery	41	0.1%	55	0.2%
JAGUAR LAND ROVER TOTAL		343	1.2%	376	1.2%
OPEL	OPEL Crossland X	72	0.2%	88	0.3%
	OPEL Corsa	59	0.2%	89	0.3%
	OPEL Grandland X	58	0.2%	36	0.1%
	OPEL Adam	35	0.1%	30	0.1%
	OPEL Astra Hatch	27	0.1%	27	0.1%
OPEL TOTAL		272	0.9%	304	0.9%
VOLVO CARS	VOLVO XC60	81	0.3%	74	0.2%
	VOLVO XC90	33	0.1%	37	0.1%
	VOLVO XC40	30	0.1%	59	0.2%
	VOLVO V40	30	0.1%	19	0.1%
	VOLVO V40 CC	9	0.0%	9	0.0%
VOLVO CARS TOTAL		186	0.6%	220	0.7%
PORSCHE TOTAL		164	0.6%	85	0.3%
MITSUBISHI MOTORS SA	MITSUBISHI Eclipse Cross	67	0.2%	0	0.0%
	MITSUBISHI ASX	36	0.1%	19	0.1%
	MITSUBISHI Pajero Sport	21	0.1%	61	0.2%
	MITSUBISHI Pajero	19	0.1%	14	0.0%
	MITSUBISHI Outlander	8	0.0%	4	0.0%
MITSUBISHI MOTORS SA TOTAL		151	0.5%	98	0.3%
PCSA	PEUGEOT 308	40	0.1%	3	0.0%
	PEUGEOT 2008	32	0.1%	12	0.0%
	PEUGEOT 3008	27	0.1%	27	0.1%
	PEUGEOT 208	20	0.1%	22	0.1%
	PEUGEOT 5008	1	0.0%	0	0.0%
PCSA TOTAL		120	0.4%	64	0.2%
FCA SOUTH AFRICA FIAT GROUP	JEEP Wrangler	25	0.1%	10	0.0%
	FIAT 500	25	0.1%	16	0.0%
	JEEP Grand Cherokee	16	0.1%	16	0.0%
	FIAT Tipo	12	0.0%	17	0.1%
	FIAT Panda	6	0.0%	12	0.0%
FIAT GROUP TOTAL		108	0.4%	102	0.3%

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TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JULY 2019					
MANUFACTURER	TYPE	2019	SHARE	2018	SHARE
ISUZU	ISUZU MU-X	96	0.3%	76	0.2%
ISUZU MOTORS SOUTH AFRICA TOTAL		96	0.3%	76	0.2%
SUBARU	SUBARU Forester	45	0.2%	7	0.0%
	SUBARU XV	27	0.1%	47	0.1%
	SUBARU WRX	5	0.0%	1	0.0%
	SUBARU Outback	5	0.0%	11	0.0%
	SUBARU Impreza	2	0.0%	3	0.0%
SUBARU TOTAL		84	0.3%	70	0.2%
SCUDERIA SOUTH AFRICA	FERRARI 488 Pista	4	0.0%	0	0.0%
	FERRARI 812	2	0.0%	1	0.0%
	FERRARI GTC4Lusso	1	0.0%	0	0.0%
	FERRARI Portofino	1	0.0%	0	0.0%
	FERRARI 488 GTB	1	0.0%	2	0.0%
SCUDERIA TOTAL		9	0.0%	6	0.0%
JMC	LANDWIND X5	9	0.0%	17	0.1%
JMC TOTAL		9	0.0%	17	0.1%
BENTLEY TOTAL		7	0.0%	8	0.0%
MASERATI SOUTH AFRICA	MASERATI Levante	2	0.0%	7	0.0%
	MASERATI Ghibli	2	0.0%	0	0.0%
	MASERATI GranTurismo	1	0.0%	1	0.0%
	MASERATI GranCabrio	0	0.0%	1	0.0%
MASERATI TOTAL		5	0.0%	9	0.0%
LAMBORGHINI SOUTH AFRICA TOTAL		1	0.0%	0	0.0%
TATA	TATA Bolt	0	0.0%	1	0.0%
	TATA Indica Vista	0	0.0%	1	
	TATA Indica	0	0.0%	1	0.0%
TATA TOTAL		0	0.0%	3	0.0%
GRAND TOTAL		29 457	100.0%	32 094	100.0%



Renault is another company that is doing well in 2019. Last month it sold 2 034 units, which placed it ahead of Ford (2 019) and Nissan (1 746). The Kwid continues to be the favourite model in an extensive range, selling 768 units in July. Next most popular Renault is the Sandero (the latest Sandero Stepway is pictured), which sold 581 units in July.

TOP 5 SELLING PASSENGER CARS FOR JULY 2019		
TYPE	2019	2019 SHARE
VW Polo Vivo	2 621	8.9%
VW Polo	20 76	7.0%
HYUNDAI i20	863	2.9%
FORD EcoSport	839	2.8%
TOYOTA Fortuner	810	2.7%
	29 457	

TOP 5 SELLING LIGHT COMMERCIAL VEHICLES FOR JULY 2019		
TYPE	2019	2019 SHARE
TOYOTA Hilux	2 996	21.6%
FORD Ranger	2 217	16.0%
NISSAN NP200	1 730	12.5%
ISUZU D-MAX	1 692	12.2%
TOYOTA Quantum	1 639	11.8%
	13 853	



Suzuki continues to star in the monthly sales statistics. The brand sold 1 484 units in July, which put it ahead of brands such as Kia (1 395), BMW (1 284), Mazda (1 039). The top seller in the range was the Swift, which sold 635 units last month, compared to 403 in July last year.