

South African Vehicle Sales Figures at the End of June 2020

THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR JUNE 2020 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSES)			
MANUFACTURER	CATEGORY	JUNE-20	SHARE
VOLVO GROUP SOUTHERN AFRICA	MCV	0	0.0%
	HCV	74	3.2%
	XHV	402	17.6%
	BUS	0	0.0%
VOLVO TRUCKS TOTAL		476	20.8%
MERCEDES-BENZ SA TOTAL		353	15.4%
ISUZU MOTORS SA	MCV	141	6.2%
	HCV	142	6.2%
	XHV	47	2.1%
	BUS	0	0.0%
ISUZU MOTORS SA TOTAL		330	14.4%
TOYOTA HINO	MCV	136	5.9%
	HCV	74	3.2%
	XHV	31	1.4%
HINO TOTAL		241	10.5%
MAN	HCV	3	0.1%
	XHV	155	6.8%
	BUS	36	1.6%
MAN TOTAL		194	8.5%
SCANIA	XHV	182	7.9%
	BUS	4	0.2%
SCANIA TOTAL		186	8.1%
FAW	MCV	2	0.1%
	HCV	42	1.8%
	XHV	92	4.0%
FAW TOTAL		136	5.9%
IVECO	MCV	62	2.7%
	HCV	8	0.3%
	XHV	26	1.1%
	BUS	9	0.4%
IVECO TOTAL		105	4.6%
POWERSTAR	MCV	0	0.0%
	HCV	19	0.8%
	XHV	58	2.5%
POWERSTAR TOTAL		77	3.4%
VOLKSWAGEN GROUP SA	MCV	65	2.8%
VOLKSWAGEN GROUP SA TOTAL		65	2.8%
TATA	MCV	7	0.3%
	HCV	22	1.0%
	XHV	14	0.6%
	BUS	1	0.0%
TATA TOTAL		44	1.9%
HYUNDAI MOTORS SA	MCV	35	1.5%
HYUNDAI TOTAL		35	1.5%
BABCOCK	HCV	0	0.0%
	XHV	27	1.2%
BABCOCK TOTAL		27	1.2%
JMC	MCV	12	0.5%
JMC TOTAL		12	0.5%
VECV SOUTH AFRICA	MCV	1	0.0%
	HCV	1	0.0%
	XHV	2	0.1%
VECV TOTAL		4	0.2%
FMC	MCV	3	0.1%
FMC TOTAL		3	0.1%
PCSA	MCV	2	0.1%
PCSA TOTAL		2	0.1%
FCA SOUTH AFRICA	MCV	0	0.0%
FCA SOUTH AFRICA TOTAL		0	0.0%
GRAND TOTAL		2 290	100.0%

TOP 5 LIGHT COMMERCIAL VEHICLE MARKET BY TYPE FOR JUNE 2020					
SEGMENT	TYPE	2020	SHARE	2019	SHARE
SUB ONE-TON	NISSAN NP200	918	9.0%	1 709	11.8%
	CHANGAN Star III	19	0.2%	2	0.0%
	SUZUKI Gypsy	3	0.0%	10	0.1%
SUB ONE-TON TOTAL		940	9.2%	1 721	11.9%
ABOVE ONE-TON DCAB	TOYOTA Hilux	1 649	16.1%	1 885	13.0%
	FORD Ranger	917	9.0%	1 622	11.2%
	ISUZU D-MAX	737	7.2%	605	4.2%
	NISSAN NP300	185	1.8%	321	2.2%
	VW Amarok	170	1.7%	225	1.6%
ABOVE ONE-TON DCAB TOTAL		4 052	39.6%	5 117	35.3%
ABOVE ONE-TON SCAB	TOYOTA Hilux	1 096	10.7%	1 237	8.5%
	ISUZU D-MAX	858	8.4%	832	5.7%
	FORD Ranger	213	2.1%	203	1.4%
	MAHINDRA Scorpio Pick-Up	204	2.0%	195	1.3%
	HYUNDAI H100 Bakkie	180	1.8%	321	2.2%
ABOVE ONE-TON SCAB TOTAL		3 163	30.9%	3 665	25.3%
ABOVE ONE-TON XCAB	TOYOTA Hilux	386	3.8%	1 648	11.4%
	FORD Ranger	112	1.1%	204	1.4%
	ISUZU D-MAX	73	0.7%	88	0.6%
	ISUZU KB	0	0.0%	19	0.1%
ABOVE ONE-TON XCAB TOTAL		571	5.6%	1 959	13.5%
MINIBUS	TOYOTA Hi-Ace	908	8.9%	0	0.0%
	VW Caddy	81	0.8%	88	0.6%
	NISSAN NV350 Taxi	39	0.4%	81	0.6%
	TOYOTA Quantum	18	0.2%	1 303	9.0%
	FORD Tourneo Custom	14	0.1%	16	0.1%
MINIBUS TOTAL		1 064	10.4%	1 505	10.4%
PANEL VAN	TOYOTA Quantum	45	0.4%	42	0.3%
	VW Caddy	38	0.4%	75	0.5%
	FORD Transit Custom	19	0.2%	24	0.2%
	OPEL Combo	14	0.1%	22	0.2%
	NISSAN NV350	12	0.1%	7	0.0%
PANEL VAN TOTAL		164	1.6%	250	1.7%
NON-REPORTERS	HAVAL MOTORS SA	155	1.5%	175	1.2%
	MERCEDES-BENZ SA	113	1.1%	105	0.7%
NON-REPORTERS TOTAL		268	2.6%	280	1.9%
GRAND TOTAL		10 222	100.0%	14 497	100.0%

TOP 5 PASSENGER CAR MARKET BY TYPE FOR JUNE 2020					
SEGMENT	TYPE	2020	SHARE	2019	SHARE
ENTRY CARS	VW Polo Vivo	1 129	5.9%	2 571	8.9%
	TOYOTA Etios	637	3.3%	659	2.3%
	HYUNDAI Grand i10	604	3.2%	572	2.0%
	SUZUKI S-Presso	555	2.9%	0	0.0%
	RENAULT Kwid	436	2.3%	1 056	3.7%
ENTRY CARS TOTAL		4 448	23.3%	7 237	25.0%
SUB-SMALL	VW Polo	1 167	6.1%	1 887	6.5%
	HYUNDAI i20	393	2.1%	670	2.3%
	SUZUKI Swift	297	1.6%	548	1.9%
	VW Polo Sedan	236	1.2%	590	2.0%
	KIA Rio	169	0.9%	280	1.0%
SUB-SMALL TOTAL		3 058	16.0%	6 373	22.0%
SMALL	TOYOTA Corolla Quest	718	3.8%	745	2.6%
	VW Golf 7	188	1.0%	312	1.1%
	AUDI A3 Sportback	118	0.6%	108	0.4%
	TOYOTA Corolla	112	0.6%	183	0.6%
	NISSAN Almera	102	0.5%	242	0.8%
SMALL TOTAL		1 664	8.7%	2 198	7.6%
MEDIUM	AUDI A4 Avant	4	0.0%	3	0.0%
	ALFA Giulia	4	0.0%	1	0.0%
	LEXUS ES	4	0.0%	27	0.1%
	LEXUS RC-F	2	0.0%	3	0.0%
	VW Arteon	2	0.0%	13	0.0%
MEDIUM TOTAL		23	0.1%	152	0.5%
LARGE	AUDI A5 Sportback	7	0.0%	30	0.1%
	AUDI A5 Coupe/Cabriolet	2	0.0%	14	0.0%
	AUDI A6	2	0.0%	3	0.0%
	MASERATI Ghibli	1	0.0%	1	0.0%
	JAGUAR XF	1	0.0%	6	0.0%
LARGE TOTAL		13	0.1%	59	0.2%
LUXURY	VOLVO S90	2	0.0%	20	0.1%
	JAGUAR XJ	0	0.0%	2	0.0%
	AUDI A8	0	0.0%	0	0.0%

TOP 5 PASSENGER CAR MARKET BY TYPE FOR JUNE 2020					
SEGMENT	TYPE	2020	SHARE	2019	SHARE
LUXURY	JAGUAR XJ	0	0.0%	0	0.0%
	LEXUS LS	0	0.0%	0	0.0%
LUXURY TOTAL		2	0.0%	22	0.1%
MPV	TOYOTA Avanza	194	1.0%	466	1.6%
	SUZUKI Ertiga	74	0.4%	143	0.5%
	DATSUN GO+	35	0.2%	49	0.2%
	HYUNDAI H1	29	0.2%	71	0.2%
	VW Caddy	18	0.1%	22	0.1%
MPV TOTAL		393	2.1%	959	3.3%
SUV	TOYOTA Fortuner	961	5.0%	1410	4.9%
	HYUNDAI Tucson	494	2.6%	334	1.2%
	VW Tiguan	378	2.0%	401	1.4%
	TOYOTA RAV	373	1.9%	653	2.3%
	MAZDA CX-5	319	1.7%	301	1.0%
SUV TOTAL		4 200	22.0%	5 265	18.2%
SPORT AND EXOTICS	FORD Mustang	28	0.1%	7	0.0%
	FERRARI 488 Pista	8	0.0%	1	0.0%
	FERRARI Portofino	5	0.0%	0	0.0%
	TOYOTA Supra	5	0.0%	1	0.0%
	AUDI TT	4	0.0%	0	0.0%
SPORT AND EXOTICS TOTAL		58	0.3%	59	0.2%
CROSSOVER	FORD EcoSport	419	2.2%	819	2.8%
	VW T-Cross	418	2.2%	0	0.0%
	HYUNDAI Venue	403	2.1%	0	0.0%
	MAZDA CX-3	270	1.4%	332	1.1%
	KIA Seltos	247	1.3%	0	0.0%
CROSSOVER TOTAL		2 947	15.4%	3 351	11.6%
NON-REPORTERS TOTAL	BMW	850	4.4%	1 439	5.0%
	MERCEDES	747	3.9%	1071	3.7%
	HAVAL MOTORS SA	612	3.2%	636	2.2%
	PORSCHE	109	0.6%	101	0.3%
	LAMBORGHINI SOUTH AFRICA	4	0.0%	5	0.0%
	BENTLEY	2	0.0%	4	0.0%
NON-REPORTERS TOTAL		2 324	12.1%	3 256	11.3%
GRAND TOTAL		19 130		28 931	



The latest 12th generation Toyota Corolla, has been launched locally to offer an upmarket option to South Africa buyers of the world's top-selling car nameplate. Here in SA we already have the extended-life Corolla Quest, which was rejuvenated earlier this year. The value-for-money Quest continues to dominate its segment, selling 718 units in June compared to the 112 examples of the latest Corolla which were sold in that month.



The Hyundai Tucson is being given a big marketing push in these times of lockdown and it is paying benefits. A total of 494 Tucsons were sold in June, which saw it overtake Volkswagen's popular Tiguan in the SUV category. Tiguan sold 378 units in the month.

DISCLAIMER

- PLEASE NOTE
- that Haval, Lamborghini, Bentley and Porsche report only total aggregated sales figures each month.
 - There is no reference in this edition of *AutoLive* to detailed figures for BMW and Merced-Benz because these manufacturers have chosen to only report sales for each quarter and no longer monthly according to the policy of their parent companies.

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JUNE 2020					
MANUFACTURER	TYPE	2020	SHARE	2019	SHARE
VOLKSWAGEN SA	VW Polo	1 167	6.1%	1 887	6.5%
	VW Polo Vivo	1 129	5.9%	2 571	8.9%
	VW T-Cross	418	2.2%	0	0.0%
	VW Tiguan	378	2.0%	401	1.4%
	VW Polo Sedan	236	1.2%	590	2.0%
VOLKSWAGEN GROUP SA TOTAL		4 086	21.4%	6 720	23.2%
TOYOTA	TOYOTA Fortuner	961	5.0%	1 410	4.9%
	TOYOTA Corolla Quest	718	3.8%	745	2.6%
	TOYOTA Etios	637	3.3%	659	2.3%
	TOYOTA RAV	373	1.9%	653	2.3%
	TOYOTA Avanza	194	1.0%	466	1.6%
TOYOTA TOTAL		3 749	19.6%	5 409	18.7%
HYUNDAI AUTOMOTIVE SA	HYUNDAI Grand i10	604	3.2%	572	2.0%
	HYUNDAI Tucson	494	2.6%	334	1.2%
	HYUNDAI Venue	403	2.1%	0	0.0%
	HYUNDAI i20	393	2.1%	670	2.3%
	HYUNDAI Creta	91	0.5%	221	0.8%
HYUNDAI TOTAL		2 228	11.6%	2 215	7.7%
SUZUKI	SUZUKI S-Presso	555	2.9%	0	0.0%
	SUZUKI Swift	297	1.6%	548	1.9%
	SUZUKI Jimny	249	1.3%	29	0.1%
	SUZUKI Ignis	86	0.4%	204	0.7%
	SUZUKI Ertiga	74	0.4%	143	0.5%
SUZUKI TOTAL		1 382	7.2%	1 416	4.9%
RENAULT	RENAULT Kwid	436	2.3%	1056	3.7%
	RENAULT Sandero II	195	1.0%	376	1.3%
	RENAULT Triber	178	0.9%	0	0.0%
	RENAULT Duster	156	0.8%	308	1.1%
	RENAULT Clio IV	118	0.6%	563	1.9%
RENAULT TOTAL		1 151	6.0%	2 426	8.4%
KIA SA	KIA Picanto	250	1.3%	462	1.6%
	KIA Seltos	247	1.3%	0	0.0%
	KIA Sportage	183	1.0%	138	0.5%
	KIA Rio	169	0.9%	280	1.0%
	KIA Grand Sedona	14	0.1%	36	0.1%
KIA TOTAL		872	4.6%	931	3.2%
FMC	FORD EcoSport	419	2.2%	819	2.8%
	FORD Figo	193	1.0%	356	1.2%
	FORD Fiesta	89	0.5%	216	0.7%
	FORD Everest	88	0.5%	291	1.0%
	FORD Kuga	42	0.2%	65	0.2%
FMC TOTAL		859	4.5%	1 754	6.1%
MAZDA SA	MAZDA CX-5	319	1.7%	301	1.0%
	MAZDA CX-3	270	1.4%	332	1.1%
	MAZDA 2	132	0.7%	217	0.8%
	MAZDA 3	80	0.4%	66	0.2%
	MAZDA MX-5	3	0.0%	2	0.0%
MAZDA SA TOTAL		804	4.2%	918	3.2%
BMW TOTAL		850	4.4%	1439	5.0%
MERCEDES-BENZ SA TOTAL		747	3.9%	1 071	3.7%
HAVAL MOTORS SA TOTAL		612	3.2%	636	2.2%
NISSAN	NISSAN Qashqai	108	0.6%	283	1.0%
	NISSAN Almera	102	0.5%	242	0.8%
	DATSUN GO	91	0.5%	722	2.5%
	NISSAN X-Trail	69	0.4%	110	0.4%
	NISSAN Micra 5	58	0.3%	96	0.3%
NISSAN TOTAL		485	2.5%	1 797	6.2%



The T-Cross is proving another strong seller for Volkswagen as the brand grows its range of crossovers and SUVs. The T-Cross sold 418 units in June which put it only one unit behind the Ford EcoSport at the top of the Crossover segment

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JUNE 2020					
MANUFACTURER	TYPE	2020	SHARE	2019	SHARE
JAGUAR LAND ROVER	L-R Range Rover Sport	60	0.3%	58	0.2%
	L-R Range Rover Evoque	55	0.3%	86	0.3%
	L-R Defender	33	0.2%	0	0.0%
	L-R Range Rover Velar	24	0.1%	40	0.1%
	L-R Discovery	24	0.1%	34	0.1%
JAGUAR LAND ROVER TOTAL		251	1.3%	351	1.2%
MAHINDRA	MAHINDRA KUV	87	0.5%	180	0.6%
	MAHINDRA XUV300	60	0.3%	81	0.3%
	MAHINDRA XUV500	17	0.1%	27	0.1%
	MAHINDRA Scorpio	15	0.1%	21	0.1%
	MAHINDRA TUV	7	0.0%	13	0.0%
MAHINDRA TOTAL		190	1.0%	327	1.1%
HONDA	HONDA BR-V	38	0.2%	95	0.3%
	HONDA HR-V	35	0.2%	51	0.2%
	HONDA Amaze	32	0.2%	102	0.4%
	HONDA Jazz	31	0.2%	55	0.2%
	HONDA CR-V	25	0.1%	30	0.1%
HONDA TOTAL		180	0.9%	395	1.4%
FCA SOUTH AFRICA FIAT GROUP	FIAT 500	40	0.2%	20	0.1%
	JEEP Wrangler	27	0.1%	42	0.1%
	JEEP Grand Cherokee	13	0.1%	23	0.1%
	ALFA Stelvio	7	0.0%	4	0.0%
	FIAT Tipo	6	0.0%	10	0.0%
FIAT GROUP TOTAL		121	0.6%	135	0.5%
MITSUBISHI MOTORS SA	MITSUBISHI Pajero Sport	31	0.2%	31	0.1%
	MITSUBISHI ASX	31	0.2%	23	0.1%
	MITSUBISHI Eclipse Cross	30	0.2%	56	0.2%
	MITSUBISHI Pajero	13	0.1%	6	0.0%
	MITSUBISHI Outlander	5	0.0%	6	0.0%
MITSUBISHI MOTORS SA TOTAL		110	0.6%	122	0.4%
PORSCHE TOTAL		109	0.6%	101	0.3%

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TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JUNE 2020					
MANUFACTURER	TYPE	2020	SHARE	2019	SHARE
PCSA	PEUGEOT 108	20	0.1%	0	0.0%
	PEUGEOT 3008	15	0.1%	33	0.1%
	PEUGEOT 208	13	0.1%	14	0.0%
	CITROEN C3	11	0.1%	0	0.0%
	PEUGEOT 5008	10	0.1%	0	0.0%
PCSA TOTAL		80	0.4%	116	0.4%
OPEL	OPEL Corsa	20	0.1%	54	0.2%
	OPEL Astra Hatch	18	0.1%	15	0.1%
	OPEL Mokka X	14	0.1%	18	0.1%
	OPEL Crossland X	10	0.1%	71	0.2%
	OPEL Grandland X	6	0.0%	57	0.2%
OPEL TOTAL		74	0.4%	218	0.8%
VOLVO CARS	VOLVO XC40	32	0.2%	25	0.1%
	VOLVO XC60	26	0.1%	55	0.2%
	VOLVO XC90	4	0.0%	45	0.2%
	VOLVO S90	2	0.0%	20	0.1%
	VOLVO V40	0	0.0%	61	0.2%
VOLVO CARS TOTAL		64	0.3%	227	0.8%
ISUZU	ISUZU MU-X	36	0.2%	112	0.4%
ISUZU MOTORS SOUTH AFRICA TOTAL		36	0.2%	112	0.4%
JMC	LANDWIND X5	33	0.2%	4	0.0%
JMC TOTAL		33	0.2%	4	0.0%
SUBARU	SUBARU Forester	14	0.1%	31	0.1%
	SUBARU XV	14	0.1%	31	0.1%
	SUBARU Outback	4	0.0%	3	0.0%
	SUBARU WRX	0	0.0%	8	0.0%
SUBARU TOTAL		32	0.2%	73	0.3%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JUNE 2020					
MANUFACTURER	TYPE	2020	SHARE	2019	SHARE
SCUDERIA SOUTH AFRICA	FERRARI 488 Pista	8	0.0%	1	0.0%
	FERRARI Portofino	5	0.0%	0	0.0%
	FERRARI 812	2	0.0%	0	0.0%
	FERRARI 488 Spider	0	0.0%	1	0.0%
	FERRARI GTC4Lusso	0	0.0%	1	0.0%
SCUDERIA TOTAL		15	0.1%	3	0.0%
MASERATI SOUTH AFRICA	MASERATI Levante	3	0.0%	5	0.0%
	MASERATI Ghibli	1	0.0%	1	0.0%
MASERATI TOTAL		4	0.0%	6	0.0%
LAMBORGHINI SOUTH AFRICA TOTAL		4	0.0%	5	0.0%
BENTLEY TOTAL		2	0.0%	4	0.0%
GRAND TOTAL		19 130	100.0%	28 931	100.0%

TOP 5 SELLING PASSENGER CARS FOR JUNE 2020		
TYPE	2020	2020 SHARE
VW Polo	1 167	6.1%
VW Polo Vivo	1 129	5.9%
TOYOTA Fortuner	961	5.0%
TOYOTA Corolla Quest	718	3.8%
TOYOTA Etios	637	3.3%
	19 130	

TOP 5 SELLING LIGHT COMMERCIAL VEHICLES FOR JUNE 2020		
TYPE	2020	2020 SHARE
TOYOTA Hilux	3 131	30.6%
ISUZU D-MAX	1 668	16.3%
FORD Ranger	1 242	12.2%
NISSAN NP200	918	9.0%
TOYOTA Hi-Ace	908	8.9%
	10 222	



The Isuzu D-Max had a stellar sales month in June, outselling the Ford Ranger to take second place in the hotly-contested one-ton bakkie segment, behind the Toyota Hilux. The Isuzu sold 1 669 units for a market share of 16.3%, compared to Ranger's 1 242 sales (12.2%) and Hilux's 3 131 sales and 30.6% penetration.