

South African Vehicle Sales Figures at the End of 2020

THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR 2020 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSES)			
MANUFACTURER	CATEGORY	2020	SHARE
MERCEDES-BENZ SA TOTAL		4 686	20.6%
VOLVO GROUP SOUTHERN AFRICA	MCV	0	0.0%
	HCV	796	3.5%
	XHV	3 058	13.4%
	BUS	14	0.1%
VOLVO TRUCKS TOTAL		3 868	17.0%
TOYOTA HINO	MCV	1 627	7.2%
	HCV	754	3.3%
	XHV	244	1.1%
HINO TOTAL		2 625	11.5%
ISUZU MOTORS SA	MCV	1 345	5.9%
	HCV	928	4.1%
	XHV	293	1.3%
	BUS	19	0.1%
ISUZU MOTORS SA TOTAL		2 585	11.4%
MAN	HCV	18	0.1%
	XHV	1 568	6.9%
	BUS	324	1.4%
MAN TOTAL		1 910	8.4%
SCANIA	XHV	1 428	6.3%
	BUS	51	0.2%
SCANIA TOTAL		1 479	6.5%
FAW	MCV	115	0.5%
	HCV	587	2.6%
	XHV	694	3.1%
FAW TOTAL		1 396	6.1%
IVECO	MCV	662	2.9%
	HCV	18	0.1%
	XHV	256	1.1%
	BUS	72	0.3%
IVECO TOTAL		1 008	4.4%
TATA	MCV	275	1.2%
	HCV	348	1.5%
	XHV	162	0.7%
	BUS	11	0.0%
TATA TOTAL		796	3.5%
POWERSTAR	MCV	5	0.0%
	HCV	162	0.7%
	XHV	601	2.6%
POWERSTAR TOTAL		768	3.4%
VOLKSWAGEN GROUP SA	MCV	715	3.1%
VOLKSWAGEN GROUP SA TOTAL		715	3.1%
HYUNDAI MOTORS SA	MCV	274	1.2%
HYUNDAI TOTAL		274	1.2%
BABCOCK	HCV	0	0.0%
	XHV	234	1.0%
BABCOCK TOTAL		234	1.0%
JMC	MCV	164	0.7%
JMC TOTAL		164	0.7%
FMC	MCV	115	0.5%
FMC TOTAL		115	0.5%
VECV SOUTH AFRICA	MCV	11	0.0%
	HCV	80	0.4%
	XHV	12	0.1%
VECV TOTAL		103	0.5%
PCSA	MCV	20	0.1%
PCSA TOTAL		20	0.1%
FCA SOUTH AFRICA	MCV	7	0.0%
FCA SOUTH AFRICA TOTAL		7	0.0%
GRAND TOTAL		22 753	100.0%

TOP 10 LIGHT COMMERCIAL VEHICLE MARKET BY TYPE FOR 2020					
SEGMENT	TYPE	2020	SHARE	2019	SHARE
SUB ONE-TON	NISSAN NP200	10 480	9.4%	17 955	11.7%
	CHANGAN Star III	174	0.2%	81	0.1%
	SUZUKI Gypsy	26	0.0%	54	0.0%
SUB ONE-TON TOTAL		10 680	9.6%	18 090	11.8%
ABOVE ONE-TON DCAB	TOYOTA Hilux	15 339	13.8%	18 712	12.2%
	FORD Ranger	14 494	13.1%	18 363	12.0%
	ISUZU D-MAX	5 548	5.0%	6 135	4.0%
	NISSAN NP300	2 332	2.1%	3 862	2.5%
	VW Amarok	1 528	1.4%	2 596	1.7%
	TOYOTA Landcruiser PU	899	0.8%	1 033	0.7%
	MAHINDRA Scorpio Pik-Up	851	0.8%	590	0.4%
	NISSAN Hardbody	636	0.6%	938	0.6%
	NISSAN Navara	557	0.5%	1 554	1.0%
MITSUBISHI Triton	303	0.3%	454	0.3%	
ABOVE ONE-TON DCAB TOTAL		42 864	38.6%	55 115	36.0%
ABOVE ONE-TON SCAB	TOYOTA Hilux	10 616	9.6%	14 718	9.6%
	ISUZU D-MAX	6 194	5.6%	8 244	5.4%
	NISSAN NP300	2 711	2.4%	4 162	2.7%
	MAHINDRA Scorpio Pik-Up	2 242	2.0%	2 336	1.5%
	HYUNDAI H100 Bakkie	2 197	2.0%	2 877	1.9%
	FORD Ranger	1 962	1.8%	3 040	2.0%
	TOYOTA Landcruiser PU	1 576	1.4%	1 670	1.1%
	TOYOTA Dyna	845	0.8%	1 204	0.8%
	KIA K2700	840	0.8%	1 270	0.8%
	SUZUKI Super Carry	555	0.5%	560	0.4%
ABOVE ONE-TON SCAB TOTAL		30 649	27.6%	41 768	27.3%
ABOVE ONE-TON XCAB	TOYOTA Hilux	5 308	4.8%	7 504	4.9%
	FORD Ranger	2 390	2.2%	3 638	2.4%
	ISUZU D-MAX	962	0.9%	852	0.6%
	ISUZU KB	2	0.0%	136	0.1%
ABOVE ONE-TON XCAB TOTAL		8 662	7.8%	12 130	7.9%
MINIBUS	TOYOTA Hi-Ace	11 220	10.1%	7 197	4.7%
	VW Caddy	981	0.9%	1 255	0.8%
	NISSAN NV350 Taxi	462	0.4%	807	0.5%
	FORD Tourneo Custom	336	0.3%	205	0.1%
	TOYOTA Quantum	159	0.1%	9 753	6.4%
	VW Transporter Cr-Bus	60	0.1%	283	0.2%
	VW Transporter P-Van	4	0.0%	0	0.0%
MINIBUS TOTAL		13 222	11.9%	19 500	12.7%
PANEL VAN	VW Caddy	492	0.4%	763	0.5%
	TOYOTA Quantum	445	0.4%	783	0.5%
	FORD Transit Custom	206	0.2%	422	0.3%
	HYUNDAI H1	168	0.2%	137	0.1%
	FIAT Fiorino	156	0.1%	102	0.1%
	OPEL Combo	151	0.1%	191	0.1%
	HYUNDAI Grand i10	146	0.1%	128	0.1%
	CHANGAN Star III	92	0.1%	112	0.1%
	TOYOTA Avanza	84	0.1%	140	0.1%
NISSAN NV350	66	0.1%	127	0.1%	
PANEL VAN TOTAL		2 195	2.0%	3 425	2.2%
NON REPORTERS	HAVAL MOTORS SA	1 717	1.5%	2 017	1.3%
	MERCEDES-BENZ SA	923	0.8%	1 176	0.8%
NON-REPORTERS TOTAL		2 640	2.4%	3 193	2.1%
GRAND TOTAL		110 912	100.0%	153 221	100.0%

TOP 10 PASSENGER CAR MARKET BY TYPE FOR 2020					
SEGMENT	TYPE	2020	SHARE	2019	SHARE
ENTRY CARS	VW Polo Vivo	19 750	8.0%	29 618	8.3%
	RENAULT Kwid	6 017	2.4%	11 848	3.3%
	TOYOTA Etios	5 806	2.4%	9 445	2.7%
	HYUNDAI Grand i10	5 476	2.2%	8 520	2.4%
	FORD Figo	4 906	2.0%	7 984	2.2%
	KIA Picanto	3 739	1.5%	6 924	1.9%
	SUZUKI S-Presso	3 601	1.5%	0	0.0%
	TOYOTA Starlet	3 352	1.4%	0	0.0%
	RENAULT Tribler	3 228	1.3%	0	0.0%
RENAULT Sandero II	3 117	1.3%	60 77	1.7%	
ENTRY CARS TOTAL		66 073	26.8%	92 317	26.0%
SUB-SMALL	VW Polo	16 335	6.6%	21 557	6.1%
	SUZUKI Swift	5 507	2.2%	6 242	1.8%
	HYUNDAI i20	5 277	2.1%	6 993	2.0%
	VW Polo Sedan	4 282	1.7%	5 418	1.5%
	KIA Rio	2 317	0.9%	3 794	1.1%
	TOYOTA Yaris	1 772	0.7%	6 033	1.7%
	MAZDA 2	1 554	0.6%	2 617	0.7%
	RENAULT Clio IV	1 259	0.5%	3 903	1.1%
	HYUNDAI Accent	1 116	0.5%	2 239	0.6%
FORD Fiesta	1 095	0.4%	2 498	0.7%	
SUB-SMALL TOTAL		45 327	18.4%	69 979	19.7%
SMALL	TOYOTA Corolla Quest	7 365	3.0%	10 043	2.8%
	VW Golf 7	2 192	0.9%	3 670	1.0%
	NISSAN Almera	1 768	0.7%	3 618	1.0%
	AUDI A3 Sportback	1 066	0.4%	1 827	0.5%
	MAZDA 3	968	0.4%	1 511	0.4%
	AUDI A3 Sedan	770	0.3%	1 314	0.4%
	AUDI A1 Sportback	770	0.3%	4 20	0.1%
	TOYOTA Corolla	754	0.3%	4 492	1.3%
	TOYOTA Corolla HB	732	0.3%	1 260	0.4%
FIAT 500	310	0.1%	297	0.1%	
SMALL TOTAL		17 306	7.0%	31 501	8.9%
MEDIUM	AUDI A4	159	0.1%	1 267	0.4%
	LEXUS ES	91	0.0%	232	0.1%
	ALFA Giulia	80	0.0%	23	0.0%
	AUDI A4 Avant	32	0.0%	48	0.0%
	LEXUS IS	21	0.0%	36	0.0%
	LEXUS RC-F	11	0.0%	4	0.0%
	VW Arteon	10	0.0%	199	0.1%
	TOYOTA Prius	5	0.0%	11	0.0%
	JAGUAR XE	4	0.0%	6	0.0%
LEXUS RC	3	0.0%	8	0.0%	
MEDIUM TOTAL		417	0.2%	1 852	0.5%
LARGE	AUDI A5 Sportback	142	0.1%	372	0.1%
	AUDI A5 Coupe/Cabriolet	31	0.0%	194	0.1%
	JAGUAR XF	30	0.0%	55	0.0%
	AUDI A6	28	0.0%	35	0.0%
	MASERATI Ghibli	13	0.0%	14	0.0%
	AUDI A7 Sportback	13	0.0%	24	0.0%
	VOLVO V90 CC	6	0.0%	20	0.0%
	VOLVO S60	0	0.0%	9	0.0%
	LEXUS GS	0	0.0%	1	0.0%
AUDI A6 Avant	0	0.0%	1	0.0%	
LARGE TOTAL		263	0.1%	725	0.2%

TOP 10 PASSENGER CAR MARKET BY TYPE FOR 2020					
SEGMENT	TYPE	2020	SHARE	2019	SHARE
LUXURY	VOLVO S90	48	0.0%	72	0.0%
	MASERATI Quattroporte	7	0.0%	4	0.0%
	LEXUS LS	2	0.0%	3	0.0%
	AUDI A8	0	0.0%	5	0.0%
	JAGUAR XJ	0	0.0%	5	0.0%
	LUXURY TOTAL		57	0.0%	89
MPV	TOYOTA Avanza	2 407	1.0%	5 363	1.5%
	SUZUKI Ertiga	1 352	0.5%	1 388	0.4%
	HYUNDAI H1	622	0.3%	1 420	0.4%
	DATSUN GO+	591	0.2%	1 371	0.4%
	VW Caddy	257	0.1%	463	0.1%
	KIA Grand Sedona	200	0.1%	342	0.1%
	VW Kombi	198	0.1%	1 553	0.4%
	PEUGEOT 5008	109	0.0%	89	0.0%
KIA Sorento	77	0.0%	129	0.0%	
TOYOTA Quantum	62	0.0%	59	0.0%	
MPV TOTAL		5 942	2.4%	12 515	3.5%
SUV	TOYOTA Fortuner	9 635	3.9%	11 644	3.3%
	VW Tiguan	4 280	1.7%	6 479	1.8%
	TOYOTA RAV	3 432	1.4%	6 928	1.9%
	MAZDA CX-5	3 154	1.3%	4 205	1.2%
	HYUNDAI Tucson	2 819	1.1%	4 215	1.2%
	RENAULT Duster	2 154	0.9%	3 390	1.0%
	SUZUKI Jimny	1 627	0.7%	866	0.2%
	KIA Sportage	1 597	0.6%	2 419	0.7%
	FORD Everest	1 588	0.6%	3 544	1.0%
NISSAN X-Trail	1 563	0.6%	2 990	0.8%	
SUV TOTAL		43 359	17.6%	62 080	17.5%
SPORT AND EXOTICS	FORD Mustang	400	0.2%	305	0.1%
	TOYOTA Supra	118	0.0%	68	0.0%
	AUDI TT	51	0.0%	43	0.0%
	FERRARI 488 Pista	38	0.0%	22	0.0%
	JAGUAR F-Type	15	0.0%	68	0.0%
	FERRARI Portofino	14	0.0%	15	0.0%
	MAZDA MX-5	12	0.0%	26	0.0%
	FERRARI F8	11	0.0%	0	0.0%
	FERRARI 812	10	0.0%	14	0.0%
NISSAN GT-R	8	0.0%	13	0.0%	
SPORT AND EXOTICS TOTAL		688	0.3%	688	0.2%
CROSSOVER	FORD EcoSport	7 255	2.9%	9 802	2.8%
	VW T-Cross	5 693	2.3%	3 516	1.0%
	HYUNDAI Venue	4 482	1.8%	307	0.1%
	KIA Seltos	3 164	1.3%	510	0.1%
	MAZDA CX-3	2 432	1.0%	3 859	1.1%
	HYUNDAI Creta	2 353	1.0%	3 607	1.0%
	TOYOTA C-HR	1 520	0.6%	1 937	0.5%
	NISSAN Qashqai	1 189	0.5%	2 368	0.7%
	AUDI Q2	1 131	0.5%	653	0.2%
MAHINDRA KUV	1 116	0.5%	1 996	0.6%	
CROSSOVER TOTAL		39 213	15.9%	43 872	12.3%
NON REPORTERS	BMW	9 878	4.0%	15 006	4.2%
	MERCEDES	9 240	3.7%	14 498	4.1%
	HAVAL MOTORS SA	7 535	3.1%	8 633	2.4%
	PORSCHE	1 149	0.5%	1 496	0.4%
	BENTLEY	55	0.0%	69	0.0%
	LAMBORGHINI SOUTH AFRICA	39	0.0%	59	0.0%
NON REPORTERS TOTAL		27 896	11.3%	39 761	11.2%
GRAND TOTAL		246 541		355 379	

DISCLAIMER

- PLEASE NOTE
- Haval, Lamborghini, Bentley, and Porsche report only total aggregated sales figures for each month.
 - There is no reference in this edition of *AutoLive* to detailed figures for BMW and Mercedes-Benz, but only estimates. BMW nowadays reports sales for each quarter and no longer monthly, in line with the policy of its parent company.

TOP 10 PASSENGER MANUFACTURER RETAIL SALES FOR 2020					
MANUFACTURER	TYPE	2020	SHARE	2019	SHARE
VOLKSWAGEN SA	VW Polo Vivo	19 750	8.0%	29 618	8.3%
	VW Polo	16 335	6.6%	21 557	6.1%
	VW T-Cross	5 693	2.3%	3 516	1.0%
	VW Polo Sedan	4 282	1.7%	5 418	1.5%
	VW Tiguan	4 280	1.7%	6 479	1.8%
	VW Golf 7	2 192	0.9%	3 670	1.0%
	AUDI Q2	1 131	0.5%	653	0.2%
	AUDI A3 Sportback	1 066	0.4%	1 827	0.5%
	AUDI A1 Sportback	770	0.3%	420	0.1%
	AUDI A3 Sedan	770	0.3%	1 314	0.4%
VOLKSWAGEN GROUP SA TOTAL		59 626	24.2%	83 262	23.4%
TOYOTA	TOYOTA Fortuner	9 635	3.9%	11 644	3.3%
	TOYOTA Corolla Quest	7 365	3.0%	10 043	2.8%
	TOYOTA Etios	5 806	2.4%	9 445	2.7%
	TOYOTA RAV	3 432	1.4%	6 928	1.9%
	TOYOTA Starlet	3 352	1.4%	0	0.0%
	TOYOTA Avanza	2 407	1.0%	5 363	1.5%
	TOYOTA Yaris	1 772	0.7%	6 033	1.7%
	TOYOTA C-HR	1 520	0.6%	1 937	0.5%
	TOYOTA RUSH	845	0.3%	2 379	0.7%
	TOYOTA Prado	844	0.3%	1 007	0.3%
TOYOTA TOTAL		40 970	16.6%	63 700	17.9%
HYUNDAI AUTOMOTIVE SA	HYUNDAI Grand i10	5 476	2.2%	8 520	2.4%
	HYUNDAI i20	5 277	2.1%	6 993	2.0%
	HYUNDAI Venue	4 482	1.8%	307	0.1%
	HYUNDAI Tucson	2 819	1.1%	4 215	1.2%
	HYUNDAI Creta	2 353	1.0%	3 607	1.0%
	HYUNDAI Atos	2 131	0.9%	700	0.2%
	HYUNDAI Accent	1 116	0.5%	2 239	0.6%
	HYUNDAI H1	622	0.3%	1 420	0.4%
	HYUNDAI Kona	336	0.1%	939	0.3%
	HYUNDAI Santa Fe	180	0.1%	383	0.1%
HYUNDAI TOTAL		24 915	10.1%	30 269	8.5%
RENAULT	RENAULT Kwid	6 017	2.4%	11 848	3.3%
	RENAULT Triber	3 228	1.3%	0	0.0%
	RENAULT Sandero II	3 117	1.3%	6 077	1.7%
	RENAULT Duster	2 154	0.9%	3 390	1.0%
	RENAULT Clio IV	1 259	0.5%	3 903	1.1%
	RENAULT Captur	539	0.2%	1 273	0.4%
	RENAULT Koleos	215	0.1%	345	0.1%
	RENAULT Megane IV	139	0.1%	307	0.1%
	RENAULT TOTAL		16 668	6.8%	27 143
SUZUKI	SUZUKI Swift	5 507	2.2%	6 242	1.8%
	SUZUKI S-Presso	3 601	1.5%	0	0.0%
	SUZUKI Jimny	1 627	0.7%	866	0.2%
	SUZUKI Ertiga	1 352	0.5%	1 388	0.4%
	SUZUKI Ignis	990	0.4%	1 787	0.5%
	SUZUKI Celerio	658	0.3%	1 393	0.4%
	SUZUKI Vitara	655	0.3%	990	0.3%
	SUZUKI Baleno	581	0.2%	779	0.2%
	SUZUKI Ciaz	549	0.2%	457	0.1%
	SUZUKI Dzire	414	0.2%	930	0.3%
SUZUKI TOTAL		15 946	6.5%	14 867	4.2%
FMC	FORD EcoSport	7 255	2.9%	9 802	2.8%
	FORD Figo	4 906	2.0%	7 984	2.2%
	FORD Everest	1 588	0.6%	3 544	1.0%
	FORD Fiesta	1 095	0.4%	2 498	0.7%
	FORD Kuga	507	0.2%	998	0.3%
	FORD Mustang	400	0.2%	305	0.1%
	FORD Focus	4	0.0%	11	0.0%
FMC TOTAL		15 755	6.4%	25 142	7.1%

TOP 10 PASSENGER MANUFACTURER RETAIL SALES FOR 2020					
MANUFACTURER	TYPE	2020	SHARE	2019	SHARE
KIA SA	KIA Picanto	3 739	1.5%	6 924	1.9%
	KIA Seltos	3 164	1.3%	510	0.1%
	KIA Rio	2 317	0.9%	3 794	1.1%
	KIA Sportage	1 597	0.6%	2 419	0.7%
	KIA Grand Sedona	200	0.1%	342	0.1%
	KIA Sorento	151	0.1%	220	0.1%
	Kia Stinger	1	0.0%	6	0.0%
	KIA Soul	0	0.0%	3	0.0%
	KIA Cerato	0	0.0%	1	0.0%
	KIA TOTAL		11 169	4.5%	14 219
BMW TOTAL		9 878	4.0%	15 006	4.2%
MERCEDES-BENZ SA TOTAL		9 240	3.7%	14 498	4.1%
NISSAN	DATSUN GO	2 173	0.9%	6 330	1.8%
	NISSAN Almera	1 768	0.7%	3 618	1.0%
	NISSAN X-Trail	1 563	0.6%	2 990	0.8%
	NISSAN Qashqai	1 189	0.5%	2 368	0.7%
	NISSAN Micra 5	871	0.4%	1 584	0.4%
	DATSUN GO+	591	0.2%	1 371	0.4%
	NISSAN Micra	521	0.2%	1 480	0.4%
	NISSAN Patrol SW	31	0.0%	36	0.0%
	NISSAN GT-R	8	0.0%	13	0.0%
	NISSAN 370Z	1	0.0%	10	0.0%
NISSAN TOTAL		8 716	3.5%	19 915	5.6%
MAZDA SA	MAZDA CX-5	3 154	1.3%	4 205	1.2%
	MAZDA CX-3	2 432	1.0%	3 859	1.1%
	MAZDA 2	1 554	0.6%	2 617	0.7%
	MAZDA 3	968	0.4%	1 511	0.4%
	MAZDA MX-5	12	0.0%	26	0.0%
MAZDA SA TOTAL		8 120	3.3%	12 218	3.4%
HAVAL MOTORS SA TOTAL		7 535	3.1%	8 633	2.4%
HONDA	HONDA Amaze	952	0.4%	993	0.3%
	HONDA BR-V	697	0.3%	1 383	0.4%
	HONDA Jazz	458	0.2%	997	0.3%
	HONDA HR-V	375	0.2%	849	0.2%
	HONDA Ballade	355	0.1%	426	0.1%
	HONDA CR-V	242	0.1%	498	0.1%
	HONDA WR-V	65	0.0%	0	0.0%
	HONDA Civic	65	0.0%	145	0.0%
HONDA Brio	0	0.0%	266	0.1%	
HONDA TOTAL		3 209	1.3%	5 557	1.6%
JAGUAR LAND ROVER	L-R Defender	744	0.3%	0	0.0%
	L-R Range Rover Sport	619	0.3%	880	0.2%
	L-R Range Rover Evoque	518	0.2%	769	0.2%
	L-R Discovery	266	0.1%	497	0.1%
	L-R Discovery Sport	258	0.1%	348	0.1%
	JAGUAR F-PACE	213	0.1%	351	0.1%
	L-R Range Rover Velar	210	0.1%	422	0.1%
	JAGUAR E-PACE	165	0.1%	448	0.1%
	L-R Range Rover	64	0.0%	150	0.0%
	JAGUAR XF	30	0.0%	55	0.0%
JAGUAR LAND ROVER TOTAL		3 121	1.3%	4 041	1.1%
MAHINDRA	MAHINDRA KUV	1 116	0.5%	1 996	0.6%
	MAHINDRA XUV300	749	0.3%	722	0.2%
	MAHINDRA TUV	296	0.1%	213	0.1%
	MAHINDRA XUV500	243	0.1%	395	0.1%
	MAHINDRA Scorpio	205	0.1%	237	0.1%
	MAHINDRA Thar	85	0.0%	103	0.0%
MAHINDRA TOTAL		2 694	1.1%	3 666	1.0%

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TOP 10 PASSENGER MANUFACTURER RETAIL SALES FOR 2020					
MANUFACTURER	TYPE	2020	SHARE	2019	SHARE
FCA SOUTH AFRICA FIAT GROUP	FIAT 500	310	0.1%	297	0.1%
	JEEP Wrangler	261	0.1%	242	0.1%
	JEEP Grand Cherokee	207	0.1%	279	0.1%
	JEEP Cherokee	135	0.1%	68	0.0%
	JEEP Renegade	131	0.1%	72	0.0%
	JEEP Compass	115	0.0%	38	0.0%
	ALFA Stelvio	97	0.0%	66	0.0%
	FIAT Tipo	83	0.0%	334	0.1%
	ALFA Giulia	80	0.0%	23	0.0%
	ABARTH 124 Spider	43	0.0%	8	0.0%
FIAT GROUP TOTAL		1 538	0.6%	1 986	0.6%
PCSA	PEUGEOT 108	449	0.2%	171	0.0%
	PEUGEOT 208	228	0.1%	324	0.1%
	PEUGEOT 3008	213	0.1%	283	0.1%
	CITROEN C3	168	0.1%	55	0.0%
	PEUGEOT 2008	120	0.0%	208	0.1%
	PEUGEOT 5008	109	0.0%	89	0.0%
	CITROEN C3 Aircross	69	0.0%	41	0.0%
	CITROEN C5 Aircross	68	0.0%	34	0.0%
	PEUGEOT 308	0	0.0%	137	0.0%
PCSA TOTAL		1 424	0.6%	1 342	0.4%
VOLVO CARS	VOLVO XC60	609	0.2%	804	0.2%
	VOLVO XC40	564	0.2%	429	0.1%
	VOLVO XC90	192	0.1%	401	0.1%
	VOLVO S90	48	0.0%	72	0.0%
	VOLVO V90 CC	6	0.0%	20	0.0%
	VOLVO V40	1	0.0%	409	0.1%
	VOLVO V40 CC	1	0.0%	186	0.1%
	VOLVO S60	0	0.0%	9	0.0%
	VOLVO V60 CC	0	0.0%	5	0.0%
VOLVO CARS TOTAL		1 421	0.6%	2 335	0.7%
MITSUBISHI MOTORS SA	MITSUBISHI Pajero Sport	493	0.2%	395	0.1%
	MITSUBISHI Eclipse Cross	426	0.2%	561	0.2%
	MITSUBISHI ASX	232	0.1%	269	0.1%
	MITSUBISHI Pajero	151	0.1%	170	0.0%
	MITSUBISHI Outlander	39	0.0%	62	0.0%
MITSUBISHI MOTORS SA TOTAL		1 341	0.5%	1 457	0.4%
PORSCHE TOTAL		1 149	0.5%	1 496	0.4%
OPEL	OPEL Corsa	239	0.1%	910	0.3%
	OPEL Grandland X	156	0.1%	285	0.1%
	OPEL Crossland X	118	0.0%	728	0.2%
	OPEL Astra Hatch	118	0.0%	232	0.1%
	OPEL Mokka X	90	0.0%	200	0.1%
	OPEL Adam	39	0.0%	109	0.0%
OPEL Combo Life	34	0.0%	44	0.0%	
OPEL TOTAL		794	0.3%	2 508	0.7%
SUBARU	SUBARU Forester	389	0.2%	590	0.2%
	SUBARU XV	198	0.1%	329	0.1%
	SUBARU Outback	32	0.0%	46	0.0%
	SUBARU Impreza	0	0.0%	11	0.0%
	SUBARU WRX	0	0.0%	74	0.0%
SUBARU TOTAL		619	0.3%	1 050	0.3%
ISUZU	ISUZU MU-X	312	0.1%	716	0.2%
ISUZU MOTORS SOUTH AFRICA TOTAL		312	0.1%	716	0.2%
JMC	LANDWIND X5	155	0.1%	75	0.0%
JMC TOTAL		155	0.1%	75	0.0%

TOP 10 PASSENGER MANUFACTURER RETAIL SALES FOR 2020					
MANUFACTURER	TYPE	2020	SHARE	2019	SHARE
SCUDERIA SOUTH AFRICA	FERRARI 488 Pista	38	0.0%	22	0.0%
	FERRARI Portofino	14	0.0%	15	0.0%
	FERRARI F8	11	0.0%	0	0.0%
	FERRARI 812	10	0.0%	14	0.0%
	FERRARI GTC4Lusso	2	0.0%	5	0.0%
	FERRARI Roma	1	0.0%	0	0.0%
	FERRARI 488 Spider	0	0.0%	8	0.0%
	FERRARI 488 GTB	0	0.0%	5	0.0%
SCUDERIA TOTAL		76	0.0%	69	0.0%
MASERATI SOUTH AFRICA	MASERATI Levante	34	0.0%	58	0.0%
	MASERATI Ghibli	13	0.0%	14	0.0%
	MASERATI Quattroporte	7	0.0%	4	0.0%
	MASERATI GranTurismo	2	0.0%	4	0.0%
MASERATI GranCabrio	0	0.0%	1	0.0%	
MASERATI TOTAL		56	0.0%	81	0.0%
BENTLEY TOTAL		55	0.0%	69	0.0%
LAMBORGHINI SOUTH AFRICA TOTAL		39	0.0%	59	0.0%
GRAND TOTAL		246 541	100.0%	355 379	100.0%

TOP 10 SELLING PASSENGER CARS FOR 2020		
TYPE	2020	2020 SHARE
VW Polo Vivo	19 750	8.0%
VW Polo	16 335	6.6%
TOYOTA Fortuner	9 635	3.9%
TOYOTA Corolla Quest	7 365	3.0%
FORD EcoSport	7 255	2.9%
RENAULT Kwid	6 017	2.4%
TOYOTA Etios	5 806	2.4%
VW T-Cross	5 693	2.3%
SUZUKI Swift	5 507	2.2%
HYUNDAI Grand i10	5 476	2.2%
	246 541	

TOP 5 SELLING LIGHT COMMERCIAL VEHICLES FOR 2020		
TYPE	2020	2020 SHARE
TOYOTA Hilux	31 263	28.2%
FORD Ranger	18 846	17.0%
ISUZU D-MAX	12 704	11.5%
TOYOTA Hi-Ace	11 263	10.2%
NISSAN NP200	10 480	9.4%
NISSAN NP300	5 043	4.5%
MAHINDRA Scorpio Pik-Up	3 093	2.8%
TOYOTA Landcruiser PU	2 475	2.2%
HYUNDAI H100 Bakkie	2 197	2.0%
GWM Steed	1 675	1.5%
	11 0912	

PASSENGER WINNERS AND LOSERS		
SUZUKI AUTO	▲	2.3%
HYUNDAI AUTOMOTIVE SOUTH AFRICA	▲	1.6%
VOLKSWAGEN GROUP SA	▲	0.8%
NISSAN	▼	-2.1%
TOYOTA	▼	-1.3%
RENAULT	▼	-0.9%

LCV WINNERS AND LOSERS		
TOYOTA	▲	1.0%
ISUZU MOTORS SOUTH AFRICA	▲	0.9%
MAHINDRA	▲	0.8%
NISSAN	▼	-3.8%
VOLKSWAGEN GROUP SA	▼	-0.6%
RENAULT	▼	-0.1%