

South African Vehicle Sales Figures at the End of July 2021

THE TOP SOUTH AFRICAN HCV / MCV MARKET FOR JULY 2021 (MEDIUM, HEAVY & EXTRA HEAVY COMMERCIALS, & BUSES)			
MANUFACTURER	CATEGORY	JUL-21	SHARE
DAIMLER TRUCKS AND BUSES SA TOTAL		376	17,8%
TOYOTA HINO	MCV	209	9,9%
	HCV	48	2,3%
	XHV	37	1,7%
HINO TOTAL		294	13,9%
ISUZU MOTORS SA	MCV	99	4,7%
	HCV	108	5,1%
	XHV	38	1,8%
	BUS	0	0,0%
ISUZU MOTORS SA TOTAL		245	11,6%
VOLVO GROUP SOUTHERN AFRICA	MCV	0	0,0%
	HCV	0	0,0%
	XHV	186	8,8%
	BUS	0	0,0%
VOLVO TRUCKS TOTAL		186	8,8%
SCANIA	XHV	141	6,7%
	BUS	27	1,3%
SCANIA TOTAL		168	7,9%
FAW	MCV	6	0,3%
	HCV	72	3,4%
	XHV	78	3,7%
FAW TOTAL		156	7,4%
UD TRUCKS SOUTHERN AFRICA	HCV	59	2,8%
	XHV	92	4,3%
UD TRUCKS SOUTHERN AFRICA TOTAL		151	7,1%
IVECO	MCV	47	2,2%
	HCV	2	0,1%
	XHV	45	2,1%
	BUS	8	0,4%
IVECO TOTAL		102	4,8%
MAN	HCV	0	0,0%
	XHV	93	4,4%
	BUS	5	0,2%
MAN TOTAL		98	4,6%
MERCEDES-BENZ SA TOTAL		93	4,4%
TATA	MCV	21	1,0%
	HCV	36	1,7%
	XHV	11	0,5%
	BUS	2	0,1%
TATA TOTAL		70	3,3%
POWERSTAR	MCV	0	0,0%
	HCV	11	0,5%
	XHV	45	2,1%
POWERSTAR TOTAL		56	2,6%
VOLKSWAGEN GROUP SA	MCV	52	2,5%
VOLKSWAGEN GROUP SA TOTAL		52	2,5%
BABCOCK	HCV	0	0,0%
	XHV	33	1,6%
BABCOCK TOTAL		33	1,6%
HYUNDAI MOTORS SA	MCV	24	1,1%
HYUNDAI TOTAL		24	1,1%
VECV SOUTH AFRICA	MCV	0	0,0%
	HCV	6	0,3%
	XHV	2	0,1%
VECV TOTAL		8	0,4%
STELLANTIS	MCV	3	0,1%
STELLANTIS TOTAL		3	0,1%
FMC	MCV	2	0,1%
FMC TOTAL		2	0,1%
JMC	MCV	0	0,0%
JMC TOTAL		0	0,0%
GRAND TOTAL		2 117	100,0%

TOP 5 LIGHT COMMERCIAL VEHICLE MARKET BY TYPE FOR JULY 2021					
SEGMENT	TYPE	2021	SHARE	2020	SHARE
SUB ONE-TON	NISSAN NP200	996	9,70%	900	8,10%
	SUZUKI Super Carry	61	0,60%	45	0,40%
	CHANGAN Star III	0	0,00%	16	0,10%
	SUZUKI Gypsy	0	0,00%	3	0,00%
SUB ONE-TON TOTAL		1 057	10,30%	964	8,60%
ABOVE ONE-TON DCAB	TOYOTA Hilux	1 355	13,20%	1 748	15,70%
	FORD Ranger	1 303	12,70%	1 507	13,50%
	NISSAN Navara	701	6,80%	29	0,30%
	ISUZU D-MAX	488	4,80%	509	4,60%
	GWM P-Series	268	2,60%	0	0,00%
ABOVE ONE-TON DCAB TOTAL		4 448	43,40%	4 442	39,80%
ABOVE ONE-TON SCAB	TOYOTA Hilux	1 044	10,20%	1 294	11,60%
	ISUZU D-MAX	388	3,80%	716	6,40%
	GWM Steed	224	2,20%	106	0,90%
	HYUNDAI H100 Bakkie	206	2,00%	218	2,00%
	TOYOTA Landcruiser PU	178	1,70%	90	0,80%
ABOVE ONE-TON SCAB TOTAL		2 538	24,70%	3 373	30,20%
ABOVE ONE-TON XCAB	TOYOTA Hilux	437	4,30%	533	4,80%
	FORD Ranger	152	1,50%	236	2,10%
	ISUZU D-MAX	56	0,50%	115	1,00%
ABOVE ONE-TON XCAB TOTAL		645	6,30%	884	7,90%
MINIBUS	TOYOTA Hi-Ace	1 241	12,10%	1 011	9,10%
	FORD Tourneo Custom	31	0,30%	34	0,30%
	VW Transporter Cr-Bus	23	0,20%	5	0,00%
	TOYOTA Quantum	13	0,10%	28	0,30%
	NISSAN NV350 Taxi	7	0,10%	17	0,20%
MINIBUS TOTAL		1 322	12,90%	1 174	10,50%
PANEL VAN	TOYOTA Quantum	79	0,80%	41	0,40%
	HYUNDAI H1	28	0,30%	11	0,10%
	HYUNDAI Atos	20	0,20%	0	0,00%
	PEUGEOT Partner	18	0,20%	4	0,00%
	HYUNDAI Grand i10	17	0,20%	8	0,10%
PANEL VAN TOTAL		231	2,30%	211	1,90%
NON-REPORTERS	MERCEDES-BENZ SA	16	0,20%	117	1,00%
NON-REPORTERS TOTAL		16	0,20%	117	1,00%
GRAND TOTAL		10 257	100,00%	11 165	100,00%

South African Vehicle Sales Figures at the End of July 2021

TOP 5 PASSENGER CAR MARKET BY TYPE FOR JULY 2021					
SEGMENT	TYPE	2021	SHARE	2020	SHARE
ENTRY CARS	VW Polo Vivo	1 619	7,80%	1 474	7,80%
	TOYOTA Starlet	747	3,60%	0	0,00%
	RENAULT Kwid	647	3,10%	541	2,90%
	RENAULT Tribler	500	2,40%	71	0,40%
	HYUNDAI Grand i10	463	2,20%	513	2,70%
ENTRY CARS TOTAL		5 696	27,50%	4 582	24,30%
SUB-SMALL	VW Polo	1 369	6,60%	1 481	7,90%
	VW Polo Sedan	451	2,20%	264	1,40%
	HYUNDAI i20	314	1,50%	430	2,30%
	KIA Rio	311	1,50%	172	0,90%
	SUZUKI Swift	299	1,40%	323	1,70%
SUB-SMALL TOTAL		3 437	16,60%	3 632	19,30%
SMALL	TOYOTA Corolla Quest	509	2,50%	488	2,60%
	TOYOTA Yaris	70	0,30%	0	0,00%
	TOYOTA Corolla	66	0,30%	98	0,50%
	MAZDA 3	66	0,30%	64	0,30%
	NISSAN Almera	61	0,30%	103	0,50%
SMALL TOTAL		897	4,30%	1 373	7,30%
MEDIUM	AUDI A4	20	0,10%	4	0,00%
	LEXUS ES	12	0,10%	5	0,00%
	AUDI A4 Avant	3	0,00%	3	0,00%
	LEXUS IS	2	0,00%	1	0,00%
	TOYOTA Prius	1	0,00%	1	0,00%
MEDIUM TOTAL		39	0,20%	47	0,20%
LARGE	AUDI A5 Sportback	14	0,10%	1	0,00%
	AUDI A6	10	0,00%	8	0,00%
	AUDI A5 Coupe/Cabriolet	7	0,00%	0	0,00%
	AUDI A7 Sportback	4	0,00%	1	0,00%
	JAGUAR XF	1	0,00%	1	0,00%
LARGE TOTAL		36	0,20%	14	0,10%
LUXURY	AUDI A8	1	0,00%	0	0,00%
	LEXUS LS	1	0,00%	1	0,00%
	VOLVO S90	0	0,00%	5	0,00%
	MASERATI Quattroporte	0	0,00%	1	0,00%
LUXURY TOTAL		2	0,00%	7	0,00%

TOP 5 PASSENGER CAR MARKET BY TYPE FOR JULY 2021					
SEGMENT	TYPE	2021	SHARE	2020	SHARE
MPV	SUZUKI Ertiga	310	1,50%	96	0,50%
	TOYOTA Avanza	195	0,90%	153	0,80%
	HYUNDAI H1	110	0,50%	47	0,20%
	MITSUBISHI Xpander	57	0,30%	0	0,00%
	VW Kombi	52	0,30%	6	0,00%
	MPV TOTAL		775	3,70%	384
SUV	TOYOTA Fortuner	685	3,30%	348	1,80%
	VW Tiguan	444	2,10%	397	2,10%
	MAZDA CX-5	223	1,10%	283	1,50%
	RENAULT Duster	215	1,00%	215	1,10%
	HAVAL H6	189	0,90%	28	0,10%
	SUV TOTAL		3 329	16,10%	3 306
SPORT AND EXOTICS	FORD Mustang	9	0,00%	57	0,30%
	AUDI TT	7	0,00%	2	0,00%
	TOYOTA Supra	3	0,00%	23	0,10%
	FERRARI 812	2	0,00%	0	0,00%
	FERRARI F8	2	0,00%	0	0,00%
	SPORT AND EXOTICS TOTAL		27	0,10%	96
CROSSOVER	TOYOTA Urban Cruiser	646	3,10%	0	0,00%
	HYUNDAI Venue	504	2,40%	353	1,90%
	HAVAL Jolion	469	2,30%	0	0,00%
	VW T-Cross	429	2,10%	350	1,90%
	KIA Sonet	363	1,80%	0	0,00%
CROSSOVER TOTAL		5 095	24,60%	3 677	19,50%
NON-REPORTERS TOTAL	BMW	813	3,90%	946	5,00%
	MERCEDES	470	2,30%	715	3,80%
	PORSCHE	66	0,30%	74	0,40%
	BENTLEY	4	0,00%	3	0,00%
	LAMBORGHINI SOUTH AFRICA	3	0,00%	0	0,00%
NON-REPORTERS TOTAL		1 356	6,60%	1 738	9,20%
GRAND TOTAL		20 689		18 856	

DISCLAIMER

PLEASE NOTE • Haval, Lamborghini, Bentley, and Porsche report only total aggregated sales figures for each month.

- There is no reference in this edition of *AutoLive* to detailed figures for BMW and Mercedes-Benz, but only estimates. BMW nowadays reports sales for each quarter and no longer monthly, in line with the policy of its parent company.

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JULY 2021					
MANUFACTURER	TYPE	2021	SHARE	2020	SHARE
VOLKSWAGEN SA	VW Polo Vivo	1 619	7,80%	1 474	7,80%
	VW Polo	1 369	6,60%	1 481	7,90%
	VW Polo Sedan	451	2,20%	264	1,40%
	VW Tiguan	444	2,10%	397	2,10%
	VW T-Cross	429	2,10%	350	1,90%
VOLKSWAGEN GROUP SA TOTAL		4 932	23,80%	4 701	24,90%
TOYOTA	TOYOTA Starlet	747	3,60%	0	0,00%
	TOYOTA Fortuner	685	3,30%	348	1,80%
	TOYOTA Urban Cruiser	646	3,10%	0	0,00%
	TOYOTA Corolla Quest	509	2,50%	488	2,60%
	TOYOTA Avanza	195	0,90%	153	0,80%
TOYOTA TOTAL		3 550	17,20%	2 282	12,10%
HYUNDAI AUTOMOTIVE SA	HYUNDAI Venue	504	2,40%	353	1,90%
	HYUNDAI Grand i10	463	2,20%	513	2,70%
	HYUNDAI Atos	461	2,20%	100	0,50%
	HYUNDAI i20	314	1,50%	430	2,30%
	HYUNDAI Creta	221	1,10%	319	1,70%
HYUNDAI TOTAL		2 403	11,60%	2 245	11,90%
RENAULT	RENAULT Kwid	647	3,10%	541	2,90%
	RENAULT Tribler	501	2,40%	71	0,40%
	RENAULT Duster	215	1,00%	215	1,10%
	RENAULT Sandero II	159	0,80%	240	1,30%
	RENAULT Megane IV	0	0,00%	21	0,10%
RENAULT TOTAL		1 522	7,40%	1 328	7,00%
SUZUKI	SUZUKI S-Presso	349	1,70%	326	1,70%
	SUZUKI Ertiga	310	1,50%	96	0,50%
	SUZUKI Swift	299	1,40%	323	1,70%
	SUZUKI Vitara Brezza	192	0,90%	0	0,00%
	SUZUKI Jimny	130	0,60%	150	0,80%
SUZUKI TOTAL		1 471	7,10%	1 165	6,20%
KIA SA	KIA Sonet	363	1,80%	0	0,00%
	KIA Picanto	346	1,70%	248	1,30%
	KIA Rio	311	1,50%	172	0,90%
	KIA Seltos	197	1,00%	259	1,40%
	KIA Pegas	79	0,40%	0	0,00%
KIA TOTAL		1 378	6,70%	806	4,30%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JULY 2021					
MANUFACTURER	TYPE	2021	SHARE	2020	SHARE
HAVAL MOTORS	HAVAL Jolion	469	2,30%	0	0,00%
	HAVAL H2	211	1,00%	308	1,60%
	HAVAL H6	189	0,90%	28	0,10%
	HAVAL H1	72	0,30%	196	1,00%
	HAVAL H6 C	17	0,10%	35	0,20%
HAVAL MOTORS SA TOTAL		967	4,70%	571	3,00%
BMW TOTAL		813	3,90%	946	5,00%
FMC	FORD EcoSport	357	1,70%	500	2,70%
	FORD Everest	164	0,80%	125	0,70%
	FORD Figo	98	0,50%	250	1,30%
	FORD Fiesta	69	0,30%	146	0,80%
	FORD Mustang	9	0,00%	57	0,30%
FMC TOTAL		697	3,40%	1 124	6,00%
MAZDA SA	MAZDA CX-3	230	1,10%	255	1,40%
	MAZDA CX-5	223	1,10%	283	1,50%
	MAZDA 2	120	0,60%	130	0,70%
	MAZDA 3	66	0,30%	64	0,30%
	MAZDA CX-30	50	0,20%	0	0,00%
MAZDA SA TOTAL		689	3,30%	733	3,90%
NISSAN	NISSAN X-Trail	173	0,80%	122	0,60%
	NISSAN Micra 5	101	0,50%	58	0,30%
	NISSAN Magnite	101	0,50%	0	0,00%
	NISSAN Qashqai	73	0,40%	131	0,70%
	DATSUN GO	67	0,30%	219	1,20%
NISSAN TOTAL		597	2,90%	702	3,70%
MERCEDES-BENZ SA TOTAL		470	2,30%	715	3,80%
STELLANTIS	PEUGEOT 2008	52	0,30%	4	0,00%
	CITROEN C3	52	0,30%	11	0,10%
	OPEL Corsa	37	0,20%	18	0,10%
	FIAT 500	27	0,10%	44	0,20%
	JEEP Renegade	25	0,10%	29	0,20%
STELLANTIS TOTAL		328	1,60%	437	2,30%
JAGUAR LAND ROVER	L-R Defender	47	0,20%	125	0,70%
	L-R Range Rover Sport	38	0,20%	47	0,20%
	L-R Range Rover Velar	33	0,20%	18	0,10%
	JAGUAR F-PACE	25	0,10%	16	0,10%
	L-R Discovery	24	0,10%	18	0,10%
JAGUAR LAND ROVER TOTAL		230	1,10%	315	1,70%

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TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JULY 2021					
MANUFACTURER	TYPE	2021	SHARE	2020	SHARE
MITSUBISHI MOTORS	MITSUBISHI Xpander	57	0,30%	0	0,00%
	MITSUBISHI Pajero Sport	52	0,30%	26	0,10%
	MITSUBISHI Eclipse Cross	46	0,20%	27	0,10%
	MITSUBISHI ASX	24	0,10%	32	0,20%
	MITSUBISHI Pajero	9	0,00%	15	0,10%
MITSUBISHI MOTORS SA TOTAL		193	0,90%	105	0,60%
HONDA	HONDA Fit	26	0,10%	0	0,00%
	HONDA WR-V	20	0,10%	0	0,00%
	HONDA Amaze	20	0,10%	40	0,20%
	HONDA BR-V	16	0,10%	31	0,20%
	HONDA HR-V	12	0,10%	26	0,10%
HONDA TOTAL		113	0,50%	166	0,90%
MAHINDRA	MAHINDRA KUV	66	0,30%	98	0,50%
	MAHINDRA Scorpio	23	0,10%	15	0,10%
	MAHINDRA XUV500	15	0,10%	25	0,10%
	MAHINDRA Thar	5	0,00%	4	0,00%
	MAHINDRA TUV	0	0,00%	16	0,10%
MAHINDRA TOTAL		109	0,50%	214	1,10%
VOLVO CARS	VOLVO XC60	41	0,20%	56	0,30%
	VOLVO XC40	36	0,20%	35	0,20%
	VOLVO XC90	20	0,10%	26	0,10%
	VOLVO S90	0	0,00%	5	0,00%
	VOLVO V90 CC	0	0,00%	3	0,00%
VOLVO CARS TOTAL		97	0,50%	125	0,70%
PORSCHE TOTAL		66	0,30%	74	0,40%
SUBARU	SUBARU Forester	20	0,10%	20	0,10%
	SUBARU XV	12	0,10%	8	0,00%
	SUBARU WRX	2	0,00%	0	0,00%
	SUBARU Outback	2	0,00%	4	0,00%
SUBARU TOTAL		36	0,20%	32	0,20%
ISUZU	ISUZU MU-X	15	0,10%	35	0,20%
ISUZU MOTORS SOUTH AFRICA TOTAL		15	0,10%	35	0,20%
SCUDERIA SOUTH AFRICA	FERRARI 812	2	0,00%	0	0,00%
	FERRARI F8	2	0,00%	0	0,00%
	FERRARI SF90	1	0,00%	0	0,00%
	FERRARI Roma	1	0,00%	0	0,00%
	FERRARI 488 Pista	0	0,00%	3	0,00%
SCUDERIA TOTAL		6	0,00%	4	0,00%

TOP 5 PASSENGER MANUFACTURER RETAIL SALES FOR JULY 2021					
MANUFACTURER	TYPE	2021	SHARE	2020	SHARE
BENTLEY TOTAL		4	0,00%	3	0,00%
LAMBORGHINI SOUTH AFRICA TOTAL		3	0,00%	0	0,00%
JMC	LANDWIND X5	0	0,00%	22	0,10%
JMC TOTAL		0	0,00%	22	0,10%
MASERATI SOUTH AFRICA	MASERATI Levante	0	0,00%	1	0,00%
	MASERATI Quattroporte	0	0,00%	5	0,00%
MASERATI TOTAL		0	0,00%	6	0,00%
GRAND TOTAL		20 689	100,00%	18 856	100,00%

TOP 5 SELLING PASSENGER CARS FOR JULY 2021		
TYPE	2021	2021 SHARE
VW Polo Vivo	1 619	7,8%
VW Polo	1 369	6,6%
TOYOTA Starlet	747	3,6%
TOYOTA Fortuner	685	3,3%
RENAULT Kwid	647	3,1%
	20 689	

TOP 5 SELLING LIGHT COMMERCIAL VEHICLES FOR JULY 2021		
TYPE	2021	2021 SHARE
TOYOTA Hilux	2 836	27,6%
FORD Ranger	1 620	15,8%
TOYOTA Hi-Ace	1 241	12,1%
NISSAN NP200	996	9,7%
ISUZU D-MAX	932	9,1%
	10 257	

PASSENGER WINNERS AND LOSERS		
TOYOTA	▲	5,1%
KIA SA	▲	2,4%
HAVAL	▲	1,6%
FORD	▼	-2,6%
MERCEDES	▼	-1,5%
VOLKSWAGEN	▼	-1,1%

LCV WINNERS AND LOSERS		
NISSAN	▲	4,3%
HAVAL	▲	3,9%
HYUNDAI	▲	0,5%
ISUZU	▼	-2,9%
FORD	▼	-2,3%
VOLKSWAGEN	▼	-1,5%